# Request for Proposal for

### **Guidelines for Preparing Resilient Coastal Zone Development Plan (RCZDP)**

January 10, 2024

### **Published by:**



National Institute of Urhan Affairs
1st Floor, Core 4B, India Habitat Centre,
Lodhi Road, New Delhi- 110 003

### In association with:



Surat Municipal Corporation Surat Mahanagar Seva Sadan, Gordhandas Chokhawala Marg, Muglisara, Surat – 395 003



Puducherry Planning Authority
1st Main Rd, Jawahar Nagar, Kavery Nagar, Reddiarpalayam, Puducherry – 605 005

4

#### Disclaimer

The information contained in this document or subsequently provided to agencies, whether verbally or in documentary form by or on behalf of the National Institute of Urban Affairs (NIUA), or any of their representatives, employees or advisors (collectively referred to as "NIUA Representatives"), is provided to agencies on the terms and conditions set out in this document and any other terms and conditions subject to which such information is provided.

The purpose of this document is to provide interested parties with information to assist in the formulation of their Proposal for Selection pursuant to this document. This document includes statements, which reflect various assumptions and assessments arrived at by NIUA in relation to the Assignment. Such assumptions and statements, in this Document do not purport to contain all the information that each AGENCY may require. This Document may not be appropriate for all persons, and it is not possible for NIUA Representatives to consider the investment objectives, financial situation and particular needs of each party who reads or uses this document. The assumptions, assessments, information and statements contained in this document may not be accurate, adequate and complete and each AGENCY should conduct its own enquiries and analysis, and should check the accuracy, reliability and completeness of the assumptions, assessments, information and statements in this Document, and obtain independent advice from appropriate sources.

NIUA Representatives make no representation or warranty and shall incur no liability to any person, including any AGENCY or AGENCIES, under any law, statute, rule or regulation or tort, principles of restitution for unjust enrichment or otherwise for any loss, damages cost or expense which may arise from or be incurred or suffered on account of anything contained in this document or otherwise, including the accuracy, reliability or completeness of the document and any assessment, assumption or information contained therein or deemed to form part of this document or arising in any way with qualification of agencies for participation in the Selection Process.

The NIUA (in consultation with the concerned Committee and Director) may, in their absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this document or cancel this process.

January 10, 2024

Dear Sir/ Madam,

- 1. The National Institute of Urban Affairs (NIUA) is implementing a UNEP-supported, GEF7-funded project titled UrbanShift (Livable Cities in India: Demonstrating Sustainable Urban Planning and Development through Integrated Approaches). The project aims to transform Indian cities through integrated urban planning, which would lead to reducing GHG emissions, air pollution and congestion, protecting and conserving ecologically sensitive areas by building capacity of state and city authorities. The objective of the project is to demonstrate low emissions, resilient, nature-based inclusive, sustainable urban development in selected cities and support scale-up nationally. The project would provide technical assistance and investment for undertaking the following activities in the target cities (Pune & Surat) and the replication cities (Agra & Puducherry):
  - Evidence-based sustainable and integrated planning;
  - Investments in low emissions, resilient, Nature-based Solutions (NbS) and mobility;
  - Innovative financing solutions for cities; and
  - Knowledge management and capacity development: Knowledge products, good practices and tools would be made available to national, state and city authorities as well as other stakeholders through the National Urban Learning Platform (NULP).

The project will also focus on enabling gender mainstreaming practices and processes through the inclusion of gender expertise, stakeholder consultations with women, adoption of gender-responsive planning and budgeting processes and mandatory gender assessment of all urban development projects.

To further the objectives of the project, key areas of intervention have been identified for each partner city. The key focal area for Surat and Puducherry is to undertake integrated spatial planning for resilient coastal zones and low-emission mobility development. For this purpose, it is proposed that guidelines for preparing the "Resilient Coastal Zone Development Plan" (RCZDP) by application of Nature-based Solutions (NbS) would be formulated.

With this background, NIUA (hereinafter called "Client") invites proposals from Consultants through an open RFP to provide the following Consulting Services as part of the UrbanShift Country Project. The said consultancy would entail the following three outputs:

**Output 1:** Examine, review and suggest modifications to the detailed design proposal of Dumas sea face development (Zone 1, 2, 3 & 4) to maximise the application of Nature-based Solutions (NbS) with no/minimal impact on the design proposal.

**Output 2:** Formulate "Guidelines for preparing Resilient Coastal Zone Development Plan (RCZDP)" by application of NbS for Indian cities.

**Output 3:** Build capacities of Urban Local Bodies, other relevant agencies and local stakeholders from partner and invitee cities to undertake low-emission resilient coastal zone development planning by organising and conducting offline capacity development workshops (2 no.).

- 2. Further details of the Services are provided in the Terms of Reference (TOR).
- 3. The RFP include the following Sections:
  - Section I Instructions to Consultants (ITC)
  - Section II Data Sheet
  - Section III Evaluation and Qualification Criteria
  - Section IV Bidding Forms
  - Section V Terms of Reference
  - Section VI Contract Forms
    - Form of Contract
    - General Conditions of Contract (GCC)
    - Special Conditions of Contract (SCC)
- 4. The RFP shall be published on the NIUA website and is free of cost for download.
- 5. Bid Security / Earnest Money Deposit (EMD) is not required for the submission of the proposal.
- 6. The method of selection for all the above-mentioned outputs is **Quality cum Cost Based Selection** (QCBS) with a ceiling amount of INR 1,00,00,000/- (Rupees One Crore only), including all taxes (excluding Hosting Charges of the Capacity Building Workshops). The Financial Bids exceeding the ceiling amount will be rejected and will not be considered in the evaluation. The Bidders are requested to provide their best Technical and Financial Bids. Additional details are provided in **Section III: Evaluation and Qualification Criteria** of this RFP Document.
- 7. Any queries in relation to the bid process shall be sent to email ID: <a href="mailto:procurement@niua.org">procurement@niua.org</a> and <a href="mailto:urbanshift@niua.org">urbanshift@niua.org</a> before 22.01.2024, 17:00 hrs IST, and will be responded to by 29.01.2024.
- 8. The Proposal shall comprise of Proposal Submission Form, Technical Proposal and Financial Proposal, and must be submitted at the NIUA Office (1st Floor, Core 4B, India Habitat Centre Lodhi Road, New Delhi 110 003) by 09.02.2024, 17:00 hrs IST.
- 9. The Consultants will be required to make a presentation of the Technical Proposal submitted by them during the technical evaluation stage.
- 10. The issue of the RFP does not imply that the NIUA is bound to select bid(s), and it reserves the right without assigning any reason to
  - reject any or all of the bids, or
  - cancel the tender process; or
  - abandon the procurement process; or
  - issue another bid for identical or similar work.

Yours sincerely,

Director

National Institute of Urban Affairs (NIUA)

### Section I - Instructions to Consultants (ITC) A. General Provisions "Affiliate(s)" means an individual or an entity that directly or **Definitions** 1.1 indirectly controls, is controlled by, or is under common control with the Consultant. 1.2 "Applicable law" means the laws and any other instruments having the force of law in India, as they may be issued and in force from time to time. 1.3 "Bidder/ Consultant" means a legally-established professional consulting firm or an entity (including Joint Venture (JV)/Consortium) that may provide or provides the Services to the Client under the Contract. 1.4 "Client" means the implementing agency that signs the Contract for the Services with the selected Consultant. "NIUA" means National Institute of Urban Affairs (NIUA). 1.5 "Contract" means a legally binding written agreement signed 1.6 between the Client and the Consultant. It includes all the attached documents like the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC) and the Appendices. 1.7 "Consortium" means an association of two or more companies or organisations (or any combination of these entities) with the objective of participating in a common activity or pooling their resources for achieving a common goal. 1.8 "Data Sheet" means an integral part of the Instructions to Consultants (ITC) Section II that is used to reflect specific country and assignment conditions to supplement, but not to over-write, the provisions of the ITC. 1.9 "Day" means a calendar day. 1.10 "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Subconsultant or Joint Venture member(s). 1.11 "Hosting Charges of the Capacity Building Workshop" means cost of venue, meals, printing costs, travel and accommodation cost of participants and other logistic arrangements. It does not include the effort cost of the Consultant towards organising and conducting the workshop, developing training program and training materials, etc., and travel and accommodation of the

Consultant. The Hosting Charges of the Capacity Building Workshops shall be borne by the UrbanShift project budget.

1.12 "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one Consultant where the lead member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract. 1.13 "**Key Expert(s)**" means an individual professional provided by the Consultant or its Subconsultant, whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant's Proposal. 1.14 "ITC" (this Section I of the RFP) means the Instructions to Consultants that provide the Consultants with all information they need to prepare their Proposals. 1.15 "LOI" means the Letter of Invitation being sent by the Client to the Consultants. 1.16 "Non-Key Expert(s)" means an individual professional provided by the Consultant or its Subconsultant and who is assigned to perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually. 1.17 "Proposal" means the Technical Proposal and the financial Proposal of the Consultant. 1.18 "RFP" means the Request for Proposals to be prepared by the Client for the selection of Consultants. 1.19 "Services" means the consulting services work to be performed by the Consultant pursuant to the Contract. 1.20 **"Subconsultant"** means an entity to whom the Consultant intends to subcontract any part of the Services while remaining responsible to the Client during the performance of the Contract. 1.21 "TORs" (this Section V of the RFP) means the Terms of Reference that explain the objectives, Scope of Work, activities, and tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the Services. Introduction The Client named in the **Data Sheet** intends to select a Consultant, 2.1 in accordance with the method of selection specified in the **Data** Sheet. 2.2 The Consultants are invited to submit a Technical Proposal and a Financial Proposal for the Services named in the **Data Sheet**. The

- Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant.
- 2.3 The Consultant should take into account the Applicable law in preparing their Proposals. They may attend a pre-Proposal conference if one is specified in the **Data Sheet**. Attending any such pre-Proposal conference is optional and is at the Consultant's expense.
- 2.4 The Client will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required for the preparation of the Consultant's Proposal if specified in the Data Sheet.

# 3 Conflict of interest

- 3.1 The Consultant is required to provide professional, objective, and impartial advice, at all times holding the Client's interests paramount, strictly avoiding conflicts with other assignments or its own corporate interests, and acting without any consideration for future work.
- 3.2 The Consultant has an obligation to disclose to the Client any situation of actual or potential conflict of interest that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the rejection of the Consultant's Proposal or the termination of its Contract.
- 3.3 Without limitation on the generality of the foregoing, and unless stated otherwise in the Data Sheet, the Consultant shall not be hired under the circumstances set forth below:

### 3.3.1 Conflicting activities

3.3.1.1 Conflict between consulting activities and procurement of goods, works or non-consulting services: A firm that has been engaged by the Client to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.

### 3.3.2 Conflicting assignments

			3.3.2.1 Conflict among consulting assignments: A Consultant (including its Experts and Subconsultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant for the same or for another Client.	
		3.	3.3 <u>Confli</u>	cting relationships
			3.3.3.1 Relationship with the Client's staff: A Consultant (including its Experts and Subconsultants) that has a close business or family relationship with a professional staff of the Client who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the Services, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to NIUA throughout the selection process and the execution of the Contract.	
4	Unfair competitive		Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment	
	advantage	1	do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the <b>Data Sheet</b> and make available to all Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over other competing Consultants.	
5	Corrupt and fraudulent practices	:	Client's Anti-corruption Policy requires Consultants, Bidders, Suppliers, and Contractors observe the highest standard of ethics during the procurement and execution of such contracts. In pursuance of this policy, Client	
			defines, fo below as fo	or the purposes of this provision, the terms set forth ollows:
			<ul> <li>(i) "corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, anything of value to influence improperly the actions of another party;</li> </ul>	
			in re ok	raudulent practice" means any act or omission, cluding a misrepresentation, that knowingly or cklessly misleads, or attempts to mislead, a party to stain a financial or other benefit or to avoid an oligation;

(iii) "coercive practice" means impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party; (iv) "collusive practice" means an arrangement between two or more parties designed to achieve an improper purpose, including influencing improperly the actions of another party; "obstructive practice" means (a) deliberately destroying, (v) falsifying, altering, or concealing of evidence material from the Client's investigation; (b) making false statements to investigators in order to materially impede Client's investigation; (c) failing to comply with requests to provide information, documents, or records in connection with investigation; (d) threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or (e) materially impeding Client's contractual rights of audit or access to information; and "integrity violation" is any act which violates Client's (vi) Anticorruption Policy, including (i) to (v) above and the following: abuse, conflict of interest, violations of sanctions, retaliation against whistle-blowers or witnesses, and other violations of Anticorruption Policy, including failure to adhere to the highest ethical standard. b. will reject a proposal for award if it determines that the Bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices or other integrity violations in competing for the Contract. Eligibility 6.1 Government officials and civil servants are not eligible to be included as Experts in the Consultant's Proposal unless such engagement does not conflict with the Applicable law, and they (i) are on leave of absence without pay, or have resigned or retired; (ii) are not being hired by the same agency they were working for before going on leave of absence without pay, resigning, or retiring; and (iii) their hiring would not create a conflict of interest.

	B. Preparation of Proposals			
7	General considerations	7.1	In preparing the Proposal, the Consultant is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.	
8	Cost of preparation of Proposal	8.1	The Consultant shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process.	
9	Language	9.1	The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Consultant and the Client shall be written in the language(s) specified in the <b>Data Sheet</b> .	
10	Documents comprising the	10.1	The Proposal shall comprise the documents and forms listed in the <b>Data Sheet</b> .	
	Proposal	10.2	The Consultant shall furnish information on commissions, gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Proposal, if awarded, Contract execution.	
11	Only one Proposal	11.1	The Consultant shall submit only one Proposal. If a Consultant submits or participates in more than one Proposal, all such Proposals shall be disqualified and rejected. This does not, however, unless otherwise stated in the <b>Data Sheet</b> , preclude a Subconsultant, or the Consultant's staff from participating as Key Experts and Non-Key Experts in more than one Proposal.	
12	Proposal validity	12.1	The <b>Data Sheet</b> indicates the period during which the Consultant's Proposal must remain valid after the Proposal submission deadline.	
		12.2	During this period, the Consultant shall maintain its original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.	
		12.3	If it is established that any Key Expert nominated in the Consultant's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation.	
		12.4 Extension of validity period		
			12.4.1 The Client will make its best effort to complete the negotiations within the Proposal's validity period. However, should the need arise, the Client may request, in writing, all	

- Consultants who submitted Proposals prior to the submission deadline to extend the Proposals' validity.
- 12.4.2 If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts.
- 12.4.3 The Consultant has the right to refuse to extend the validity of its Proposal in which case such Proposal will not be further evaluated.

### 12.5 <u>Substitution of Key Experts in case of extension of validity period</u>

- 12.5.1 If any of the Key Experts become unavailable for the extended validity period, the Consultant shall provide a written adequate justification and evidence satisfactory to the Client together with the substitution request. In such case, a replacement Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluation score, however, will remain to be based on the evaluation of the CV of the original Key Expert.
- 12.5.2 If the Consultant fails to provide a replacement Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Client, such Proposal will be rejected.

### 12.6 Subcontracting

12.6.1 The Consultant shall not subcontract the Services unless otherwise mentioned in the **Data Sheet**.

# 13 Clarification and amendment of RFP

- 13.1 The Consultant may request a clarification of any part of the RFP during the period indicated in the **Data Sheet** before the Proposals' submission deadline. Any request for clarification must be sent in writing, or by standard electronic means, to the Client's address indicated in the **Data Sheet**. The Client will respond in writing, or by standard electronic means, and will send written copies of the response (including an explanation of the query but without identifying its source) to all Consultants. Should the Client deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure described below:
  - 13.1.1 At any time before the Proposal submission deadline, the Client may amend the RFP by issuing an amendment in writing or by standard electronic means. The amendment shall be uploaded on NIUA website and will be sent to all

		Consultants and will be binding on them. The Consultants shall acknowledge receipt of all amendments in writing.		
		13.1.2 If the amendment is substantial, the Client shall extend the Proposal submission deadline to give the Consultant reasonable time to take an amendment into account their Proposals.		
		13.2 The Consultant may submit a modified Proposal or a modification to any part of it at any time prior to the Proposal submission deadline. No modifications to the Technical or Financial Proposal shall be accepted after the deadline.		
14	Preparation of Proposals –	14.1 While preparing the Proposal, the Consultant must give particular attention to the following:		
	Specific consideration	14.1.1 If a Consultant considers that it may enhance its expertise for the Services by associating with other consultants in the form of a Joint Venture or Consortium, it may do so if permitted in <b>Data Sheet</b> .		
		14.1.2 The Client may indicate in the <b>Data Sheet</b> the estimated Key Experts' time input (expressed in person-month) or the Client's estimated total cost of the Services, but not both. This estimate is indicative and the Proposal shall be based on the Consultant's own estimates for the same.		
		14.1.3 If stated in the <b>Data Sheet</b> , the Consultant shall include in its Proposal at least the same time input (in the same unit as indicated in the <b>Data Sheet</b> ) of Key Experts, failing which the financial Proposal will be rejected.		
		14.1.4 For assignments under the Fixed-Budget selection method, the estimated Key Experts' time input is not disclosed. Total available budget, with an indication whether it is inclusive or exclusive of taxes, is given in the <b>Data Sheet</b> , and the financial Proposal shall not exceed this budget.		
15	Technical	15.1 The Technical Proposal shall not include any information regarding		
	Proposal format	the Financial Proposal. A Technical Proposal containing any		
	and content	information regarding the Financial Proposal shall be declared non-responsive.		
		15.1.1 Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal non-responsive.		
		15.1.2 Variations are not allowed.		
-		·		

		15 2	The Technical Proposal shall be prepared using the standard forms	
		13.2	provided in Section IV of the RFP.	
16	Financial Proposal	16.1	The Financial Proposal shall be prepared using the standard forms provided in Section IV of the RFP.	
		16.2	<u>Taxes</u>	
		16.3	The Financial Proposal should clearly estimate, the taxes, duties, fees, levies and other charges imposed under the Applicable law, on the Consultants, the Subconsultants, and their Experts, as stated in the <b>Data Sheet</b> . The Consultant and its Subconsultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the <b>Data Sheet</b> . Information on taxes is provided in the <b>Data Sheet</b> .  Currency of Proposal	
			The Consultant may express the price for its Services in the currency or currencies as stated in the <b>Data Sheet</b> . If indicated in the <b>Data Sheet</b> , the portion of the price representing local cost shall be stated in the local currency.	
	C. Submission, Opening and Evaluation			
17	Submission, sealing and marketing of Proposals	17.1	The Consultant shall submit a signed and complete Proposal comprising the documents and forms (Documents comprising Proposal). If authorised in the <b>Data Sheet</b> , the Consultant may choose to submit its Proposals electronically.	
		17.2		
		17.3	Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialled by the person signing the Proposal.	
		17.4	The signed Technical and Financial Proposals shall be marked "ORIGINAL", and its copies marked "COPY" as appropriate. The number of copies is indicated in the Data Sheet. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.	
		17.5	The original and all the copies of the Technical Proposal shall be placed inside of a sealed envelope clearly marked "TECHNICAL PROPOSAL, [Name of the Services]", reference number, name and	

		address of the Consultant, and with a warning "DO NOT OPEN
	17.6	UNTIL TECHNICAL PROPOSAL OPENING".  Similarly, the original Financial Proposal shall be placed inside of a sealed envelope clearly marked "FINANCIAL PROPOSAL, [name of the Services]", reference number, name and address of the Consultant, and with a warning "DO NOT OPEN WITH THE TECHNICAL PROPOSAL".
	17.7	The sealed envelopes containing the Technical and Financial Proposals shall be placed into one outer envelope and sealed. This outer envelope shall bear the submission address, RFP reference number, the name of the Services, Consultant's name and the address, and shall be clearly marked "DO NOT OPEN BEFORE TECHNICAL PROPOSAL OPENING".
	17.8	If the envelopes and packages with the Proposal are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
	17.9	The Proposal or its modifications must be sent to the address indicated in the <b>Data Sheet</b> and received by the Client no later than the deadline indicated in the <b>Data Sheet</b> , or any extension to this deadline. Any Proposal or its modification received by the Client after the deadline shall be declared late and rejected, and promptly returned unopened.
18 Confidentialit	y 18.1	From the time the Proposals are opened to the time the Contract is awarded, the Consultant should not contact the Client on any matter related to its Technical and/ or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Consultants who submitted the Proposals or to any other party not officially concerned with the process, until the publication of the Contract award information.
	18.2	Any attempt by Consultants or anyone on behalf of the Consultant to influence improperly the Client in the evaluation of the Proposals or Contract award decisions may result in the rejection of its Proposal.
	18.3	Notwithstanding the above provisions, from the time of the Proposals' opening to the time of Contract award publication, if a Consultant wishes to contact the Client on any matter related to the selection process, it should do so only in writing.
19 Opening of Technical Proposals	19.1	The Client's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the Consultants' authorised representatives who choose to attend (in person, or

			online if this option is offered in the <b>Data Sheet</b> ). The opening date, time and address are stated in the <b>Data Sheet</b> . The envelopes with the Financial Proposal shall remain sealed and shall be securely stored with a reputable public auditor or independent authority until they are opened in accordance with Clause 23 of the ITC.
		19.2	At the opening of the Technical Proposals the following shall be read out: (i) the name of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names of all members; (ii) the presence or absence of a duly sealed envelope with the Financial Proposal; (iii) any modifications to the Proposal submitted prior to Proposal submission deadline; and (iv) any other information deemed appropriate or as indicated in the <b>Data Sheet</b> .
20	Proposals	20.1	
	evaluation		of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.
		20.2	The Consultant is not permitted to alter or modify its Proposal in any way after the Proposal submission deadline except as permitted. While evaluating the Proposals, the Client will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
21	Evaluation of Technical Proposals	21.1	The Client's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RFP, applying the evaluation criteria, sub-criteria, and point system specified in the <b>Data Sheet</b> . Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the <b>Data Sheet</b> .
22	Financial Proposals for QBS	22.1	Following the ranking of the Technical Proposals, when the selection is based on quality only (QBS), the top-ranked Consultant is invited to negotiate the Contract. Only the Financial Proposal of the technically top-ranked Consultant is opened by the Client's evaluation committee. All other Financial Proposals are returned unopened after the Contract negotiations are successfully concluded and the Contract is signed.
23	Public opening of	23.1	, , ,
	financial		those Consultants whose Proposals were considered
	Proposals (for		non-responsive to the RFP and TOR or did not meet the minimum
	Quality and Cost		qualifying technical score (and shall provide information relating
	Based Selection		to the Consultant's overall technical score) that their financial

## (QCBS), Fixed Budget Selection (FBS), and Least-Cost Selection (LCS) methods)

Proposals will be returned unopened after completing the selection process and Contract signing. The Client shall simultaneously notify in writing those Consultants that have achieved the minimum overall technical score and inform them of the date, time and location for the opening of the financial Proposals. The opening date should allow the Consultants sufficient time to make arrangements for attending the opening. The Consultant's attendance at the opening of the financial Proposals (in person, or online if such option is indicated in the **Data Sheet**) is optional and is at the Consultant's choice.

23.2 The Financial Proposals shall be opened by the Client's evaluation committee in the presence of the representatives of those Consultants whose Proposals have passed the minimum technical score. At the opening, the names of the Consultants, the overall technical scores, and the total prices shall be read aloud and recorded. Copies of the record shall be sent to all Consultants who submitted Proposals.

# 24 Correction of errors

24.1 Activities and items described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections will be made to the Financial Proposal.

#### 24.2 Time-based Contracts

In the case of a time-based Contract, the Client's evaluation committee will (a) correct any computational or arithmetical errors, and (b) adjust the prices if they fail to reflect all inputs included for the respective activities or items in the Technical Proposal. In case of discrepancy between (i) a partial amount (subtotal) and the total amount, or (ii) between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between words and figures, the former will prevail. In case of discrepancy between the Technical and Financial Proposals in indicating quantities of input, the Technical Proposal prevails and the Client's evaluation committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with the one indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity, and correct the total Proposal cost.

### 24.3 <u>Lump-sum Contracts</u>

In the case of a Lump-sum Contract, the Consultant is deemed to have included all inputs that are necessary to perform the Services in the Financial Proposal, so neither arithmetical corrections nor price adjustments shall be made. The total price, net or inclusive

			of taxes understood as per Clause ITC 25 below, specified in the	
		Financial Proposal (form FIN-1) shall be considered as the offered		
			price.	
25	Taxes	25.1	The Financial Proposal shall include/ exclude taxes and duties in	
			accordance with the instructions in the <b>Data Sheet</b> .	
26	Conversion to	26.1	For the evaluation purposes, prices shall be converted to a single	
	single currency		currency using the selling rates of exchange, source and date indicated in the <b>Data Sheet</b> .	
27	Combined quality	27.1	In the case of quality and cost-based selection (QCBS), the total	
	and cost		score is calculated by weighting the technical and financial scores	
	evaluation (for		and adding them as per the formula and instructions in the <b>Data</b>	
	QCBS, FBS, and		<b>Sheet</b> . The Consultant achieving the highest combined technical	
	LCS methods)		and financial score will be invited for negotiations.	
		27.2	. "	
			exceed the budget indicated in Sub-Clause 14.1.4 of the Data	
			Sheet shall be rejected. The Client will select the Consultant that	
			submitted the highest-ranked Technical Proposal, and invite such Consultant to negotiate the Contract.	
		27.3	· · · ·	
			Consultant with the lowest evaluated total price among those consultants that achieved the minimum technical score, and invite	
			such Consultant to negotiate the Contract.	
		20.4		
28	Abnormally low financial	28.1	, , , ,	
	Proposal		require the Consultants to produce detailed price analysis for any or all items of the financial Proposal, to demonstrate the internal	
	гторозаг		consistency of those prices and priced quantities with the	
			methodology, resources and schedule proposed, as well as the	
			Terms of Reference (TORs). Notwithstanding provisions of	
			Sub-Clause ITC 24.1 which shall not apply, if inconsistencies are	
			evidenced, the Financial Proposal shall be declared non-compliant	
			and rejected.	
			D. Negotiations and Award	
29	Negotiations	29.1	S	
			the <b>Data Sheet</b> with the Consultant's representative(s) who must	
			have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.	
		29.2	The Client shall prepare minutes of negotiations that are signed by	
			the Client and the Consultant's authorised representative.	
		29.3	Availability of Key Experts	

- 29.3.1 The invited Consultant shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations, or, if applicable, a replacement in accordance with Clause 12 of the ITC. Failure to confirm the Key Experts' availability may result in the rejection of the Consultant's Proposal and the Client proceeding to negotiate the Contract with the next-ranked Consultant.
- 29.3.2 Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original Key Expert.

### 29.4 Technical negotiations

29.4.1 The negotiations include discussions about the Terms of Reference (TORs), the proposed methodology, the Client's inputs, the special conditions of the Contract, and finalising the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the TORs or the terms of the Contract and shall not modify the ranking of the Proposals.

### 29.5 Financial negotiations

- 29.5.1 The negotiations include the clarification of the Consultant's tax liability in the Client's country and how it should be reflected in the Contract.
- 29.5.2 If the selection method included cost as a factor in the evaluation, the total price stated in the financial Proposal for a lump-sum Contract shall not be negotiated.
- 29.5.3 In the case of a time-based Contract, unit rates negotiations shall not take place, except when the offered Key Experts and Non-Key Experts' remuneration rates are much higher than the typically charged rates by Consultants in similar contracts. In such case, the Client may ask for clarifications and, if the fees are very high, ask to change the rates.

# 30 Conclusion of negotiations

30.1 The negotiations are concluded with a review of the finalised draft Contract, which then shall be initialled by the Client and the Consultant's authorised representative.

		30.2	If the negotiations fail, the Client shall inform the Consultant in writing of all pending issues and disagreements and provide a final opportunity to the Consultant to respond. If disagreement persists, the Client shall terminate the negotiations informing the Consultant of the reasons for doing so. The Client will invite the next-ranked Consultant to negotiate a Contract. Once the Client commences negotiations with the next-ranked Consultant, the Client shall not reopen the earlier negotiations.	
		30.3	The Client reserves the right to annul the RFP process and reject all Proposals at any time prior to Contract award, without thereby incurring any liability to Consultants.	
31	Award of Contract		After completing the negotiations, the Client shall sign the Contract; if applicable, publish the award information; and promptly notify the other shortlisted Consultants.  The Consultant is expected to commence the Services on the date and at the location specified in the <b>Data Sheet</b> .	

### Section II - Data Sheet

A. General				
ITC 1.2	Applicable law: Indian			
ITC 2.1	Name of the Client: National Institute of Urban Affairs (NIUA),			
	1st Floor, Core 4B, India Habitat Centre Lodhi Road, New Delhi - 110 003			
	Method of selection: The method of selection is Quality cum Cost Based Selection			
	(QCBS) with a ceiling amount of INR 1,00,00,000/- (Rupees One Crore only)			
	inclusive of all taxes.			
	Type of Contract: Lumpsum Contract			
ITC 2.2	The name of the Services is: Appointment of Consultant to,			
	Output 1: Examine, review and suggest modifications to the detailed design			
	proposal of Dumas sea face development (Zone 1, 2, 3 & 4) to			
	maximise the application of Nature-based Solutions (NbS) with			
	no/ minimal impact on the design proposal.			
	Output 2: Formulate "Guidelines for preparing Resilient Coastal Zone			
	Development Plan" (RCZDP) by application of NbS for Indian cities.			
	Output 3: Build capacities of Urban Local Bodies (ULBs), other relevant			
	agencies and local stakeholders from partner and invitee cities to			
	undertake resilient coastal zone planning by organising and			
	conducting offline capacity development workshops (2 no.)			
ITC 2.3	No pre-proposal conference will be held.			
ITC 2.4	The Client will not provide any inputs, project data, reports, etc. to facilitate the			
	preparation of the Proposals.			
ITC 3.3	Not Applicable			
ITC 4.1	Not Applicable			
B. Preparat	ion of Proposals			
ITC 9.1	Proposals shall be submitted in English language.			
	All correspondence exchanges and documents shall be in English language.			
	All pages of the Proposal should be numbered.			
ITC 10.1	The Proposal shall comprise the following:			
	1 <sup>st</sup> Inner Envelope containing the Technical Proposal:			
	(1) Technical Proposal submission Form			
	(2) Power of Attorney to sign the Proposal			
	(3) Undertaking that the entity has not been blacklisted by any government			
	agency in India for unsatisfactory past performance, corrupt, fraudulent or			
	any other unethical business practices.			
	(4) Details of Bidder			
	(5) Average Annual Turnover and Net Worth of the Bidder			
	(6) General Experience / Similar Projects of the Bidder			
	(7) Description of methodology and team composition (as per TECH forms, etc.)			
	AND			
	2 <sup>nd</sup> Inner Envelope containing the Financial Proposal:			
	(1) Financial Proposal submission form (FIN-1)			

ITC 11.1	Participation of Key Experts in more than one Proposal is not permissible.		
ITC 12.1	Proposals must remain valid for 90 calendar days after the Proposal submission		
	deadline.		
ITC 13.1	Clarifications may be requested no later than 29.01.2024 on email:		
	procurement@niua.org, with a copy marked to urbanshift@niua.org		
ITC 14.1.1	Joint-Venture (JV)/Consortium up-to two entities is allowed.		
	In case of JV/Consortium,		
	<ul> <li>Power of Attorney in favour of the Lead Member and JV/Consortium         Agreement with scope of responsibilities to be submitted.     </li> </ul>		
	Agreement with scope of responsibilities to be submitted.		
ITC 14.1.2	Not Applicable		
ITC 14.1.3	Not Applicable		
ITC 14.1.4 &	Not Applicable		
27.2	The state of the s		
ITC 16.2	Permanent establishment in the Client's country:		
	The law of the India does not authorise the Bidder to perform the Contract		
	without having a permanent establishment in India. In case of a Joint Venture		
	(JV)/Consortium, at least one member of the JV/Consortium should have a		
	permanent establishment in India.		
	2. Taxation:		
	The Consultant's Financial Proposal shall be inclusive of all taxes, duties and		
	fees.		
ITC 16.3	The Financial Proposal shall be stated in the following currency: INR		
C. Submissi	on, Opening and Evaluation		
ITC 17.1	The Consultant should submit a hard copy of Technical and Financial Proposal at:		
	National Institute of Urban Affairs (NIUA), 1st Floor, Core 4B, India Habitat Centre,		
	Lodhi Road, New Delhi - 110 003.		
	Technical Proposal should also be submitted in electronic format (*.pdf).		
ITC 17.2	The Consultant should submit a Power of Attorney authorising a representative of		
	the Bidder/ Lead member in case of JV/Consortium to sign the original submission		
	letters in the required format for both the Technical Proposal and the Financial		
	Proposal, and initial all pages of both. The Power of Attorney shall be attached to		
	the Technical Proposal.		
ITC 17.4	The Consultant must submit:		
	a) Technical Proposal: one (1) printed copy and one (1) digital copy (in pdf		
	format saved in pen drive);		
	b) Financial Proposal: one (1) printed copy		
	The printed/ digital copy of the Technical Proposal shall not include the Financial Proposal.		
ITC 17.9	The Proposals must be submitted no later than:		
	Date: 09.02.2024		
	Time: 17:00 hrs IST		

ITC 19.1	The opening of the Technical Proposal shall take place at: National Institute of			
	Urban Affairs (NIUA), 1st Floor, Core 4B, India Habitat Centre, Lodhi Road, New			
	Delhi- 110 003.			
	An online link will be generated to enable bidders to join the opening virtually.			
	The date of bid opening shall be intimated to bidders later.			
ITC 19.2	Any Technical Proposal which does not have a signed submission form or is not			
	accompanied with a written Power of Attorney (PoA), according to Sub-Clause 17.2			
	of the ITC, will not be considered.			
ITC 21.1	Criteria, sub-criteria, and point system for the evaluation of the Technical			
	<b>Proposals</b> : As per Section III - Evaluation and Qualification Criteria			
ITC 22.1	Not Applicable			
ITC 23.1	The opening of the Financial Proposal shall take place at: National Institute of Urban			
	Affairs (NIUA), 1st Floor, Core 4B, India Habitat Centre, Lodhi Road, New Delhi -			
	110 003.			
	An online link will be generated to enable all eligible bidders to join the opening			
	virtually.			
	The date of opening shall be intimated to all eligible bidders later.			
ITC 25.1	The Financial Proposal shall include all applicable taxes.			
ITC 26.1	Not Applicable.			
ITC 27.1	The lowest evaluated Financial Proposal (Fm) is given the maximum financial score			
	(Sf) of 100.			
	The formula for determining the financial scores (Sf) of all other Proposals is			
	calculated as following:			
	Sf = 100 x Fm/F, in which "Sf" is the financial score, "Fm" is the lowest price, and "F"			
	the price of the Proposal under consideration.			
	The weights given to the Technical (T) and Financial (F) Proposals are:			
	T = 80,			
	and			
	F =20.			
	Proposals are ranked according to their combined technical (St) and financial (Sf)			
	scores using the weights (T = the weight given to the technical Proposal; F = the			
	weight given to the Financial Proposal; T + F = 1) as following: S = St x T% + Sf x F%.			
D. Negotiat	ions			
ITC 29.1	Expected date and address for Contract negotiations and signing:			
	Date: <b>To be intimated later</b>			
	Address: National Institute of Urban Affairs (NIUA), 1st Floor, Core 4B, India			
	Habitat Centre Lodhi Road, New Delhi - 110 003			
ITC 31.2	Expected date for the commencement of the Services: On date of signing the			
	contract (Effective Date)			
L				

## Section III – Evaluation and Qualification Criteria

## Pre-qualification criteria

S. No.	Parameter	Criteria	Documents Required
1	Company Profile	a. The Bidder should be a company registered under the provisions of the Indian Companies Act, 2013/ Companies Act, 1956 or a partnership firm registered under the Indian Partnership Act, 1932 or the Limited Liability Partnerships Act, 2008 or an international or national NGO/ NPO with country office in India or a Society (as per the Indian Societies Registration Act, 1860) or a Trust (as per The Indian Trusts Act, 1882) or a proprietorship firm.  Bidder can apply as a single entity or as a part of a JV/Consortium.  Registered with the Income Tax Authorities.	a. Copy of certificate of incorporation/ registration under the Company's Act; Partnership deed; Society's Act; or any other certificate as per provisions of Govt. of India.  Copy of PAN Card  Copy of GST Registration Certificate  Documents supporting name change (if any) should also be submitted.
		b. Multinational corporations registered under the law of their country with over 5 years experience of working in India, can apply as part of a JV/Consortium. However, at least one of the JV/Consortium members should have a registered office in India.  The International Partner of the JV/Consortium must have a valid VAT registration or equivalent registration as applicable in its country of incorporation.  The Indian partner of the JV/Consortium must be registered with the Income Tax Authorities and the GST Network.	b. In case of Joint Venture (JV)/Consortium agreement as per Form TECH – 6.  Documents required from international partner: copy of valid VAT registration or equivalent registration as applicable in its country of incorporation.  AND  Documents required from Indian partner: copy of certificate of incorporation/ registration under the Company's Act; Partnership deed; Society's Act; or any other certificate as per provisions of Govt. of India.  Copy of PAN Card

			Copy of GST Registration Certificate
			All Joint Venture (JV)/Consortium partners must submit documents supporting name change (if any).
2	Turnover	The Bidder/ Lead member in case of JV/Consortium should be having a positive Net Worth and an Average Annual Turnover of atleast INR 35 Lakh in previous five-financial years (FY 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23) from consultancy services in India or abroad.	Certified by the Statutory Auditor as per format enclosed in Form <b>TECH – 8.1</b> and <b>8.2</b>
		<ul> <li>In case of a JV/ Consortium,</li> <li>other entity of JV/Consortium should also submit their Average Annual Turnover of previous two-financial years (FY 2021-22 &amp; 2022-23); and</li> <li>Net Worth and Average Annual Turnover (of 5 financial years) of only the Lead member would be evaluated.</li> </ul>	
3	Blacklisting	As on last date of submission of the Proposal, the Bidder should not be blacklisted by any government agency in India for unsatisfactory past performance, corrupt, fraudulent or any other unethical business practices.	Self-Certified undertaking by the authorised signatory as per format enclosed in Form TECH – 3.
4	Similar/ relevant projects/ assignments	The Bidder in its last 8 years of experience  should have completed at least 3 similar/ relevant projects/ assignments each of contract value not less than 40% of the assignment value i.e. INR 1,00,00,000/- (Rupees One Crore only).	a. Copy of Contract/ Work Order (including Scope of Work)  AND
		OR  should have completed at least 2 similar/ relevant projects/ assignments each of contract value not less than 50% of the assignment value i.e. INR 1,00,00,000/- (Rupees One Crore only).	b. Completion Certificate from Client with relevant information like name of the assignment, date of start, date of completion, contract amount and total payment received, etc.
		OR  should have completed at least 1 similar/ relevant projects/ assignments each of contract value not less than 80% of the	OR  CA certificate along with  UDIN clearly defining the  related turnover from

assignment value i.e. INR 1,00,00,000/-(Rupees One Crore only).

'Similar/ relevant projects/ assignments' means - any national or international relevant projects/ assignments pertaining preparation of Guidelines for Resilient Coastal Zone Development Plans by use of Naturebased Solutions (NbS), NbS Catalogue/ Index (context-specific), Comprehensive Coastal Resilience Development Plan, Integrated Coastal Zone Management Plan, Integrated Land Use - Coastal Management Plan, Sustainable Land Use Planning to improve resilience of social-ecological coastal landscape, and formulation of Coastal Zone Regulations, Guidelines for Indigenous Species Plantation, strategies to enhance Climate Resilience of Coastal Communities, etc.

'similar/ relevant projects/
assignments' along with
Audited Financial
Statements (Balance
Sheets), with information
like name of the
assignment, date of start,
date of completion,
contract amount and total
payment received, etc.

If the above-mentioned Pre-qualification Criteria are not satisfied, then the Technical Proposal will not be further evaluated.

### **TECHNICAL EVALUATION CRITERIA FOR SELECTION OF BIDDER**

S. No.	Description		Maximum Marks
1	UNDERSTANDING OF ASSIGNMENT		
A	Approach and Methodology  The approach and methodology should reflect the framework proposed by the Bidder for the said Scoperation.	40	
	The Bidder will be required to make a present proposed Approach and Methodology for Output 2, with the Terms of Reference (ToR) and Work Plan to part of the technical evaluation.		
2	FIRM CREDENTIALS		
A	The Bidder, in its last 8 years of experience, completed similar/ relevant projects/ assignments contract value of at least INR 35 Lakh.  'Similar/ relevant projects/ assignments' means - and international relevant projects/ assignments assignments are preparation of Guidelines for Resilient Coastal Zone Plans by use of Nature-based Solutions (NbS), Nb Index (context-specific), Comprehensive Coastal Development Plan, Integrated Coastal Zone Mana Integrated Land Use – Coastal Management Plan, Sus Use Planning to improve resilience of social-ecololandscape, and formulation of Coastal Zone Guidelines for Indigenous Species Plantation, enhance Climate Resilience of Coastal Communities,	30	
	The marks will be awarded as under:		
	No. of similar / relevant projects/ assignments*	Marks	
	1 - 2	10	
	3 - 4	20	
	5 or more	30	
	*Atleast one of the similar / relevant projects/should based in India.  Supporting documents required – a. Copy of Contract/ Work Order (including Scope of AND		

b. Completion Certificate from Client with relevant information like name of the assignment, date of start, date of completion, contract amount and total payment received, etc. OR CA certificate along with UDIN clearly defining the related turnover from 'similar/ relevant projects/ assignments' along with Audited Financial Statements (Balance Sheets), with information like name of the assignment, date of start, date of completion, contract amount and total payment received, etc. В Composition and quality of proposed team - Profile of the team 30 and track record in handling similar assignments Team Leader with more than 15 years of experience in works pertaining Ecology Conservation, Biodiversity Management, Environment, Water Resources Management, and Sustainability related consultancy services in policy formulation, research, training, capacity building, etc. - 10 Marks (4 marks for qualification and 6 marks for experience) Minimum Qualification - Post graduation in Ecology / Environment Planning/ Forest Management, Biodiversity & Conservation/ Climate Change Adaptation/ Sustainable Development/ Wetland and Coastal Landscape restoration & Management/ Natural Resource Management, or other related fields from a recognised University/Institution. At the time of bidding, the incumbent should be a full-time employee of the bidding firm/entity. S/he would be the nodal person for this assignment and should be based in India for the duration of the project/ assignment. • 2 Team Members with more than 8 years of experience in works pertaining to Ecology Conservation, Biodiversity Management, Environment, Water Resources Management, and Sustainability related consultancy services in policy formulation, research, training, capacity building, etc. - 15 Marks (2 x 7.5 Marks) (3 marks for qualification and 4.5

marks for experience)

- Minimum Qualification for both the team members Post graduation in Ecology / Urban Planning/ Environment Planning/ Forest Management, Biodiversity Conservation/ Climate Change Adaptation/ Sustainable Development/ Wetland and Coastal Landscape restoration Management/ Natural Resource Management, or other related fields from a recognised University/ Institution. At the time of bidding, the incumbents should be a full-time employee of the bidding firm/entity. S/he should be based in India for the duration of the project/assignment.
- 1 Team Member with more than 5 years of experience in works pertaining to Ecology Conservation, Biodiversity Management, Environment, Water Resources Management, and Sustainability related consultancy services in policy formulation, research, training, capacity building, etc. 5 Marks (2 marks for qualification and 3 marks for experience) Minimum Qualification Graduation in Ecology / Urban Planning/ Environment Planning/ Forest Management, Biodiversity & Conservation/ Climate Change Adaptation/ Sustainable Development/ Wetland and Coastal Landscape restoration & Management/ Natural Resource Management, or other related fields from a recognised University/ Institution. At the time of bidding, the incumbents should be a full-time employee of the bidding firm/entity. S/he should be based in India for the duration of the project/ assignment.

#### **TOTAL TECHNICAL PROPOSAL SCORE**

100

### Minimum qualifying score for a Technical Proposal is 70.

The method of selection is Quality cum Cost Based Selection (QCBS) with a ceiling amount of INR 1,00,00,000/- (Rupees One Crore only), including all taxes. The Technical Proposals of the qualified Bidder shall be evaluated as per the predefined criteria. Only the Bidder who gets an overall technical score of 70 or more will qualify for the opening of their financial bids. Failing to secure minimum marks shall lead to technical disqualification of the Bid. The total score obtained by technically qualified

Bidder will be based on 80:20 ratio where 80% weightage will be given to the technical evaluation and 20% to the financial evaluation. The Bidder with the highest overall score will be awarded the assignment. Any Financial Proposal exceeding the ceiling amount will be rejected.

## Section IV – Bidding Forms

### **Technical Proposal – Standard forms**

# Form TECH – 1 Technical Proposal Submission Form

	[L	ocation, Date]
To:		
	The Director,	
	National Institute of Urban Affairs	
	Core 4B, 1 <sup>st</sup> Floor, India Habitat Centre	
	Lodhi Road, New Delhi – 110 003	
Requ inclu	r Sir: the undersigned, offer to provide the Services for [Insert title of Services] in account of the undersigned, offer to provide the Services for [Insert title of Services] in account of the understand of t	ur Proposal, which
b)	Our Proposal shall be valid and remain binding upon us for the period of t Sub-Clause 12.1 of the Data Sheet;	ime specified in,
c)	We have no conflict of interest in accordance with Clause 3 of the ITC;	
d)	Our Proposal is binding upon us and subject to any modifications resulting finegotiations.	rom the Contract
the a We a Propo We re	undertake, if our Proposal is accepted and the Contract is signed, to initiate the Sassignment no later than the date indicated in Sub-Clause 31.2 of the Data Sheet. acknowledge and agree that the Client reserves the right to annul the selection proposals at any time prior to the Contract award without thereby incurring any liability remain,	cess and reject all
Auth	norised Signature [in full and initials]:	
Name	ne and Title of Signatory:	
Name	ne of Consultant (Company's name or name of the Lead Member in case of JV/Cons	ortium):
In the	ne capacity of:	
Addr	ress:	

Contact information (phone and email):

### Form TECH - 2

### **Power of Attorney**

Know all men by these presents, we, (name of Firm and address of the
registered office) do hereby constitute, nominate, appoint and authorise Mr / Ms
son/daughter/wife of and presently residing at, who is presently
employed with us and holding the position of as our true and lawful attorney (hereinafter
referred to as the "authorised Representative") to do in our name and on our behalf, all such acts, deeds
and things as are necessary or required in connection with or incidental to submission of our Proposal for
XXXXXX, proposed to be developed by the (the "Client") including but not
limited to signing and submission of all applications, proposals and other documents and writings,
participating in pre-bid and other conferences and providing information/ responses to the Client,
representing us in all matters before the Client, signing and execution of all contracts and undertakings
consequent to acceptance of our proposal and generally dealing with the Client in all matters in
connection with or relating to or arising out of our Proposal for the said Project and/or upon award thereof
to us till the entering into of the Agreement with the Client.
AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be
done by our said authorised Representative pursuant to and in exercise of the powers conferred by this
Power of Attorney and that all acts, deeds and things done by our said authorised Representative in
exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.
IN WITNESS WHEREOF WE, THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS
POWER OF ATTORNEY ON THIS DAY OF, 20, 20
For
(Signature, name, designation and address)
Witnesses:
1.
2.
Notarised
Accepted
(Signature, name, designation and address of the Attorney)
Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure. The Power of Attorney should be executed on a non-judicial stamp paper of Rs. 300/- (Rupees Three Hundred only), duly attested by a notary public.
- Wherever required, the Bidder should submit for verification the extract of the charter documents and other documents such as a resolution/power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, Bidder from countries that have signed the Hague Legislation Convention 1961 need not get their Power of Attorney legalised by the Indian Embassy if it carries a conforming Apostille certificate.

### Form TECH – 3

# Format for Affidavit Certifying that Entity is not Blacklisted (Each member of the Joint Venture (JV)/Consortium to submit Form TECH – 3 separately)

I / We, Proprietor/ Partner(s)/ Director(s) of M/s, hereby declare	tha	it the
firm/company, namely M/shas n	ot	been
blacklisted or debarred in the past by any other Government organisation from taking part in Gov	ern'	ment
tenders.		
Or		
I / We Proprietor/ Partner(s)/ Director(s) of M/s hereby declare	tha	t the
firm/company namely M/swas black	diste	ed or
debarred by any other Government Department from taking part in Government tenders for a	peri	od of
years w.e.f The period is over onand now the firm/company is	s en	titled
to take part in Government tenders.		
In case the above information found false I/We are fully aware that the tender/ contract	t w	ill be
rejected/cancelled.		
Dated this Day of, 2024.		
Dated this Day of, 2024.		
Yours sincerely,		
Name of the Consultant:		
Signature of the Consultant:		
Address:		

The Affidavit should be executed on non–judicial stamp paper of INR 300/-, duly attested by notary public.

### Form TECH – 4

### **Bidder Information Form**

To establish its qualifications to perform the contract in accordance with Section III (Evaluation and Qualification Criteria) the Bidder shall provide the information requested in the corresponding Information Sheets included hereunder

a.	Name of Bidder with full address	
b.	Tel. No.	
C.	Fax No.	
d.	Email	
e.	Legal Status and Year of Incorporation	Proof of registration of the Bidder to be submitted
f.	Name and address of the person holding the Power of Attorney	
g.	Name of Bankers with full address	
h.	Regional presence (Direct office)	
i.	GST Registration Number	Copy to be submitted
j.	Are you presently debarred / Blacklisted by any Central/ State Government Department / Union Territory? (If Yes, please furnished details)	
k.	Name and details (Tel. / Mobile / Email) of contact persons	

### Form TECH - 5

### Bidder Information Form for Joint Venture (JV)/Consortium

### (Each member of the Joint Venture (JV)/Consortium to submit Form TECH-5 separately)

The information should be provided for all the Members of the { Joint Venture(JV)/Consortium }

- 1. (a) Name:
  - (b) Country of incorporation:
  - (c) Address of the corporate headquarters and its branch office(s), if any, in India:
  - (d) Date of incorporation and/ or commencement of business:
- 2. Brief description of the Bidder including details of its main lines of Business and proposed role and responsibilities in this Project:
- 3. Details of individual(s) who will serve as the point of contact/ communication for the Authority:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone Number:
  - (f) E-Mail Address:
  - (g) Fax Number:
- 4. Particulars of the Authorised Signatory of the Bidder (as mentioned in the Power of Attorney):
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Phone Number:
  - (e) Fax Number:
  - (f) Class III Digital Signature Certificate ID number
- 5. The following information shall also be provided for each member of the (Joint Venture (JV)/Consortium):

### Name of Bidder/ member of Joint Venture/Consortium:

S. No.	Criteria	Yes/ No
1.	Has the Bidder/ constituent of the (Joint Venture (JV)/Consortium) been barred by the NIUA/ MoHUA or its implementing, from participating in Bidding?	
2.	If the answer to 1 is yes, does the bar subsist as on bid due date?	

# Form TECH – 6 Format for Joint Bidding Agreement for Joint Venture (JV)/Consortium

(To executed on a non-judicial stamp paper of Rs. 300/-, duly attested by notary public)

THIS JOINT BIDDING AGREEMENT is entered into on this the (date in words) day of (month in words) [year in "yyyy" format]

#### **AMONGST**

1. [Company Name] a company incorporated under the Indian Companies Act, 2013 / Companies Act, 1956 and having its registered office at [Address] (Hereinafter referred to as the "First Party" which expression shall, unless repugnant to the context include its successors and permitted assigns)

### **AND**

2. [Company Name] a partnership firm, having its registered office at [Address] (Hereinafter referred to as the "Second Party" which expression shall, unless repugnant to the context include its successors and permitted assigns)

The above-mentioned parties of the FIRST, {and SECOND} PART are collectively referred to as the "Parties" and each is individually referred to as a "Party"

### WHEREAS,

- (B) The Parties are interested in jointly Bidding for the Consultancy as members of a {Joint Venture (JV)/Consortium} and in accordance with the terms and conditions of the RFP document and other Bid documents in respect of the Consultancy, and
- (C) It is a necessary condition under the RFP document that the members of the {Joint Venture /Consortium} shall enter into a Joint Bidding Agreement and furnish a copy thereof with the Application.

### **NOW IT IS HEREBY AGREED as follows:**

### 1. Definitions and Interpretations

In this Agreement, the capitalised terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the RFP.

### 2. {Joint Venture (JV)/Consortium}

2.1 The Parties do hereby irrevocably constitute a Joint Venture (JV)/Consortium (the "{Joint Venture (JV)/Consortium}") for the purposes of jointly participating in the Bidding Process for the Consultancy.

The Parties hereby undertake to participate in the Bidding Process only through this {Joint Venture (JV)/Consortium} and not individually and/ or through any other {Joint Venture (JV)/Consortium} constituted for this Consultancy, either directly or indirectly or through any of their Affiliates.

#### 3. Covenants

The Parties hereby undertake that in the event the {Joint Venture (JV)/Consortium} is declared the Selected Bidder and awarded the Consultancy, it shall enter into Contract for consultancy services ("Contract") with the Client for performing all its obligations as the Consultancy in terms of the Contract for the Consultancy.

### 4. Role of the Parties

The Parties hereby undertake to perform the roles and responsibilities as described below:

- a) The First Party [Company Name] shall be the Members in Charge/ Lead Member of the Joint Venture (JV)/Consortium until the Effective Date under the Contract;
- b) The Second Party [Company Name] shall be the consortium/associate partner and shall have the power of attorney from all Parties for conducting behalf of the Consortium during the selection process for the Consultancy.

### 5. Understanding of Scope of Work

The Parties do hereby undertake liabilities relating to the Consultancy and in accordance with the terms of the RFP and the Contract, for the performance of the Contract.

Each Partner is jointly and severally liable in respect of the Consultant's obligations.

### 6. Member in Charge or Lead Member

Without prejudice to the joint and several liabilities of all the Parties, each Party agrees that it shall exercise all rights and remedies under the Contract through the Member in Charge/ Lead Member and the Client shall he entitled to deal with such Member in Charge as the representative of all Members. Each Party agrees and acknowledges that:

- a) [Representative of Company] will be official signatory on behalf of the consortium and act as manager of the consortium and will be authorised to act for the consortium in terms of committing it to any obligations and liabilities and to receive and act upon instructions from the Client and to make and receive payments;
- b) Any decision (including without limitation, any waiver or consent), action, omission, communication or notice of the Member in Charge on any matters related to the Contract shall be deemed to binding on it.
- c) Any notice, communication, information or documents to be provided to the Consultant shall be delivered to the authorised representative of the Consultant (as designated pursuant to the Contract) and any such notice, communication, information of documents shall be deemed to have been delivered to all the Parties.)

### 7. Representation of the Parties

Each Party represents to the other Parties as of the date of this Agreement that:

- (a) Such Party is duly organised, validly existing and in good standing under the laws of its incorporation and has all requisite power and client to enter into this Agreement;
- (b) The execution, delivery and performance by such Party of this Agreement has been authorised by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and board resolution/ power of attorney in favour of the person executing this Agreement for the delegation of power and client to execute this Agreement on behalf of the {Joint Venture (JV)/Consortium} Member is annexed to this Agreement, and will not, to the best of its knowledge:
  - (i) require any consent or approval not already obtained;
  - (ii) violate any Applicable Law presently in effect and having applicability to it;
  - (iii) violate the memorandum and articles of association, by-laws or other applicable organisational documents thereof;
  - (iv) violate any clearance, permit, concession, grant, license or other governmental authorisation, approval, judgment, order or decree or any mortgage agreement, indenture or any other instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or
  - (v) create or impose any liens, mortgages, pledges, claims, security interests, charges or Encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this Agreement;
- (c) This Agreement is the legal and binding obligation of such Party, enforceable in accordance with its terms against it; and
- (d) There is no litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Affiliates is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfilment of its obligations under this Agreement.

#### 8. Authorised Representation

The parties agree that, who is employed with consortium partner, or his/her nominee shall be the authorised representative of the consortium, to do on behalf of the Consortium, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of the Consortium's proposal for an the Consultancy including but not limited to signing and submission of all application, proposal and other document, participating in pre-bid and other conferences and providing information responses to the client, representing the consortium in the matters before the client, signing and execution of all contracts and undertakings consequent to acceptance of the consortium's proposal and generally dealing with the Client in all matters in connection with or relating or arising out of the Consultancy.

#### 9. Termination

This Agreement shall be effective from the date hereby and shall continue in full force and effect until the Effective Date under the contract, in case the Consultancy is awarded to the {Joint Venture/Consortium}. However, in case the Consortium is not selected for award of the Consultancy, the Agreement will stand terminated upon intimation by the Client that it has not been selected and upon return of the Bid Security by the Client, as the case may be.

#### 10. Miscellaneous

- 10.1 This Joint Bidding Agreement shall be governed by laws of India.
- 10.2 The Parties acknowledge and accept that this Agreement shall not be amended by the Parties without the prior written consent of the Client.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS AGREEMENT AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED & DELIVERED	SIGNED, SEALED & DELIVERED
For and on behalf of MEMBER IN-CHARGE	For and on behalf of Associate Partner
By [Company Name):	By [Company Name):
Name:	Name:
Designation:	Designation:
Address:	Address:
In Presence of:	In Presence of:
1.	1.
2.	2.

#### **Notes**:

- 1. The mode of the execution of the Joint Bidding Agreement should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executants(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- 2. Each Joint Bidding Agreement should attach a copy of the extract of the charter documents and documents such as resolution / power of attorney in favour of the person executing this Agreement for the delegation of power and client to execute this Agreement on behalf of the {Joint Venture/Consortium} Member.
- 3. For a Joint Bidding Agreement executed and issued overseas, the document shall be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney has been executed.

#### Form TECH-7:

## Format for Power of Attorney for Lead Member of {Joint Venture/Consortium}

	Vhereas the [National Institute of I oad, New Delhi] (the "Client") has i			odhi					
V tł	Whereas,fenture/Consortium}") being Memb ne Consultancy in accordance with the id documents including agreement	pers of the {Joint Venture/Consor the terms and conditions of the Re	tium} are interested in Bidding equest for Proposal (RFP) and of						
tł V	Whereas, it is necessary for the Members of the {Joint Venture/Consortium} to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the {Joint Venture/Consortium}, all acts, deeds and things as may be necessary in connection with the {Consortium's/Joint Venture} Bid for the Project and its execution.								
N	IOW THEREFORE KNOW ALL MEN B	Y THESE PRESENTS							
reach Letta poott to sein Bit co	Ve, having our registered office egistered office at, and having sthe "Principals") do hereby irrevocaving its registered office at, ead Member and true and lawful ane "Attorney"). We hereby irrevocall business for and on behalf of the rocess and, in the event the {Joint f the Project and in this regard, to do r any of such acts, deeds or things he { Joint Venture/Consortium} and on signing and submission of all applecurity and writings, participate information/ documents, sign and exide of the { Joint Venture/Consortiums dealings with the Client, and/connection with or relating to or arionsultancy and/or upon award the	ing our registered office at, (cably designate, nominate, constitution being one of the Members of the ttorney of the Joint Venture/Consoly authorise the Attorney (with a { Joint Venture/Consortium} and Venture/Consortium} is awarded to on our behalf and on behalf of the as are necessary or required or in a submission of its Bid for the Corlications, Bids and other documer in pre Bid and other documer in pre Bid and other conferent execute contracts and undertaking mand generally to represent the or any other Government Agency in gout of the {Joint Venture/Consortiul the Contract is entered in the contract in the contract in the contract in the contract is entered in the contract in th	thereinafter collectively referredute, appoint and authorise M/s (Joint Venture/Consortium), as sortium (hereinafter referred to power to sub-delegate) to cond any one of us during the Biddithe contract, during the execute (Joint Venture/Consortium) incidental to the pre-qualification sultancy, including but not limites, signing bank Guarantee for exec, respond to queries, subsections of the consequent to acceptance of a (Joint Venture/Consortium) in yor any person, in all matter insortium) Bid for the in all respond to with the Client & Compelled	d to the the coast duct ding tion of ited bid the coast the coast of t					
0	ND hereby agree to ratify and conf r caused to be done by our said Clie f Attorney and that all acts, deeds a onferred shall and shall always be d	nt pursuant to and in exercise of t nd things done by our said Attorn	the powers conferred by this Po ey in exercise of the powers her	wer					
	N WITNESS WHEREOF WE THE PRIN		CUTED THIS POWER OF ATTOR	NEY					
	For	For	For						
	(Signature)	(Signature)	(Signature)						
	(Name & Title)	(Name & Title)	(Name & Title)						

(Executants)

(To be executed by all the Members of the {Joint Venture/Consortium})

#### Witnesses:

1.

2.

#### Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidder from countries that have signed Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate.

**Note**: Paragraphs in curly parenthesis may be omitted by the Bidder, if not applicable to it, and 'Deleted' may be indicated there

#### Form TECH - 8.1

#### **Average Annual Turnover**

Average Annual Turnover of the Bidder (Equivalent in INR Lakh) by Chartered Accountant

Bidder	(Name of Bidder/ Lead member in case of JV/Consortium)						
Financial Year	2018-19	2019-20	2020-21	2021-22	2022-23	Total	Average
Annual Turnover (INR Lakh)							
Certificate from Chartered Accountant							
Signature of Bidder For (Name of Accounting Firm)						ng Firm)	
Date and Place Name and signature of Chartered Accountant				ountant			
Membership Number (with Seal and UDIN No.)							

\* The Bidder/ Lead member in case of JV/Consortium should provide the Financial Capability based on its own financial statements. The Financial Capability of the Bidder's parent company or its subsidiary or any associate company will not be considered for computation of the Financial Capability of the Bidder.

## Note:

Kindly provide supporting balance sheets and P&L statements.

#### Form TECH – 8.2

## **Financial Information: Net worth**

## Net Worth of the Bidder (Equivalent in INR Lakh), certified by Chartered Accountant

Bidder	(Name of Bidder/ Lead member in case of JV/Consortium)				
Financial Year	2018-19	2019-20	2020-21	2021-22	2022-23
Net worth (INR Lakh)					
Certificate from Chartered Accountant					
Signature of Bidder For (Name of Accounting Firm)					
Date and Place Name and signature of Chartered Accountant					ered Accountant
Membership Number (with Seal and UDIN No.)					

## Form TECH – 9 Similar/ relevant projects/ assignments

S. No.	Project Experience	Supporting document attached and Page no.
1.	Name of Project:	
	Contract Value (INR):	_
	Consultancy Fee (INR):	
	Name of Client and Address:	_
	Date of issuing Work Order:	_
	Date of Completion:	
	Brief description of the Works performed by the Bidder:	_
2.	Name of Project:	
	Contract Value (INR):	_
	Consultancy Fee (INR):	
	Name of Client and Address:	_
	Date of issuing Work Order:	_
	Date of Completion:	_
	Brief description of the Works performed by the Bidder:	_
3.	Name of Project:	
	Contract Value (INR):	_
	Consultancy Fee (INR):	
	Name of Client and Address:	_
	Date of issuing Work Order:	_
	Date of Completion:	_
	Brief description of the Works performed by the Bidder:	_
4.	(add rows)	

#### Note:

a. Copy of Contract/ Work Order (including Scope of Work)

AND

b. Completion Certificate from Client with relevant information like name of the assignment, date of start, date of completion, contract amount and total payment received, etc.

OR

CA certificate along with UDIN clearly defining the related turnover from 'similar/ relevant projects/ assignments' along with Audited Financial Statements (Balance Sheets), with information like name of the assignment, date of start, date of completion, contract amount and total payment received, etc.

c. In the case of multinational corporations, project experience submitted above must act as a proof of working in India for last 5 years.

#### Form TECH – 10 Technical Proposal

[Below is a suggested structure of the Technical Proposal]

#### A. Bidder's Profile

#### B. Understanding of the consultancy work

- Output 1: Examine, review and suggest modifications to the detailed design proposal of Dumas sea face development (Zone 1, 2, 3 & 4) to maximise the application of Nature-based Solutions (NbS) with no/ minimal impact on the design proposal.
- Output 2: Formulate "Guidelines for preparing Resilient Coastal Zone Development Plan" (RCZDP) by application of NbS for Indian cities.
- Output 3: Build capacities of Urban Local Bodies, other relevant agencies and local stakeholders from partner and invitee cities to undertake low-emission resilient coastal zone development planning by organising and conducting offline capacity development workshops (2 nos.).
- C. Description of the proposed Approach and Methodology for Output 2, in accordance with the Terms of Reference
- D. Similar Work Experience (Form TECH 9)
- E. Team composition (Form TECH 11)

## Form TECH – 11 Curriculum Vitae (CV)

## (Indicative format)

Position Title and No.:	[e.g., K-1, Team Leader]
Name of Expert:	[insert full name]
Date of Birth:	[day/month/year]
Country of Citizenship/Residence:	[insert country]

• •	rd relevant to the Services: [Starting with ne of employing organisation, titles of pos		
	ignment, and contact information of previo		
-	for references. Past employment that is no		. ,
ncluded.]	or rejerences. Last employment that is no	ererevant to the	e services does not need to k
,			
	Employing organisation and your		Summary of activities
Period	title/position.	Country	performed relevant to
	Contact information for references		the Services
[e.g., May 2022	[e.g. Ministry of,		
<pre>– present]</pre>	advisor/consultant to		
	For references: phone/		
	For rejerences, priorite/		
	email, Mr,		

## Adequacy for the Services:

Detailed Tasks Assigned to Consultant's Team of Experts	Illustrates Capability	rk/Assignments that Best to Handle the Assigned asks
Expert's contact information: [email:	, phone:	
Certification:		
I, the undersigned, certify that to the best of my known myself, my qualifications, and my experience, and I award. I understand that any misstatement or misred disqualification or dismissal by the Client.	am available to undertal	ke the Services in case of an
		[day/month/year]
Name of Expert	Signature	Date
		[day/month/year]
Name of authorised Representative of the Consulta [the same who signs the Proposal]	nt Signature	Date

## Financial Proposal – Standard forms

## Form FIN – 1 Financial Proposal submission form

[Location, Date]
To:
[Name and address of Client]
Dear Sir,
We, the undersigned, offer to provide the Services for [Insert title of Services] in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal.
Our attached Financial Proposal is for the amount of [Indicate amount(s) in words and figures including taxes, duties and fees as per Sub-Clause 16.3 of the Data Sheet.
Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Sub-Clause 12.1 of the Data Sheet.
We understand you reserve the right to annul the process and reject all Proposals at any time prior to Contract award.
We remain,
Yours sincerely,
Authorised Signature:[In full and initials]
Name and Title of Signatory:
In the capacity of:
Address:

[For a Joint Venture, either all members shall sign or only the lead member/consultant, in which case the power of attorney to sign on behalf of all members shall be attached.]

#### Section V - Terms of Reference

#### I. Background and Scope of Work

The National Institute of Urban Affairs (NIUA) is implementing a UNEP-supported, GEF7-funded project titled UrbanShift (Livable Cities in India: Demonstrating Sustainable Urban Planning and Development through Integrated Approaches). The project aims to transform Indian cities through integrated urban planning, which would lead to reducing GHG emissions and protecting and enhancing biodiversity and ecologically sensitive areas by building the capacity of state and city authorities. The objective of the project is to demonstrate low emissions, resilient, nature-based inclusive, sustainable urban development in selected cities and support scale-up nationally. The project would provide technical assistance and investment for undertaking the following activities in the target cities (Pune & Surat) and the replication cities (Agra & Puducherry):

- Evidence-based sustainable and integrated planning;
- Investments in low emissions, resilient, Nature-based Solutions (NbS) and mobility;
- Innovative financing solutions for cities; and
- Knowledge management and capacity development: Knowledge products, good practices and tools would be made available to national, state and city authorities as well as other stakeholders through the National Urban Learning Platform (NULP).

The project will also focus on enabling gender mainstreaming practices and processes through the inclusion of gender expertise, stakeholder consultations with women, adoption of gender-responsive planning and budgeting processes and mandatory gender assessment of all urban development projects. Inclusion of women and other marginalised groups is a critical aspect of the project since this segment of stakeholders is more vulnerable to the adversities of climate change and natural disasters.

To further the objectives of the project, key areas of intervention have been identified for each of the target cities. The key focal area for Surat and Puducherry is to undertake integrated spatial plans for resilient coastal zones and low-emission mobility development. The Resilient Coastal Zone Development Plan (RCZDP) aims to enhance the resilience of coastal areas and the protection of the coast ecosystem through the application of NbS measures.

With this background, NIUA (hereinafter called "Client") invites proposals from Consultants through an open RFP to provide the following consulting services as part of the UrbanShift Country Project:

- **Output 1:** Examine, review and suggest modifications to the detailed design proposal of Dumas sea face development (Zone 1, 2, 3 & 4) to maximise the application of Nature-based Solutions (NbS) with no/ minimal impact on the design proposal.
- **Output 2:** Formulate Guidelines for preparing "Resilient Coastal Zone Development Plan" (RCZDP) by application of NbS for Indian cities.
- **Output 3:** Build capacities of Urban Local Bodies, other relevant agencies and local stakeholders from partner and invitee cities to undertake low-emission resilient coastal zone development planning by organising and conducting offline capacity development workshops (2 no.)

#### A. Output 1

The Surat Municipal Corporation is undertaking the development of Dumas sea face (approximately 100 Ha) as a recreational, civic space for the city that is replete with multifarious recreational opportunities. The design proposal aims to rejuvenate the beach, realign the city towards a sustainable development

course and re-connect the citizens with their natural heritage over land and sea. For the purpose of planning, Dumas sea face site has been divided into four zones:

**Zone 1:** Urban Hub Zone (Vibrant public space with commercial and recreational spaces)

**Zone 2:** Public space & Eco-Sensitive Zone (Mangroves and Camping / Tenting areas)

**Zone 3:** Forest & Eco-tourism Zone and Wellness facilities

**Zone 4:** Boat Club (Dumas Port Redevelopment and Yacht Club Facilities)

Considering the ecological sensitivity of Dumas, the new development could result in increased vulnerability of the areas if not planned considering the following situational aspects, climate-related vulnerabilities and development challenges:

- i. Surat City historically has been susceptible to flooding. The development and urban services in the past have been severely affected by high floods in river Tapi and creeks numerous times. It is estimated that about 90 % of the city area is affected by one or the other climate hazards – flooding, coastal storms, cyclones or inundation due to high tides and sea level rise, as most of the city and surrounding areas are less than 10 m above mean sea level.
- ii. The area within the jurisdiction of Surat Urban Development Authority (SUDA) has a natural drainage pattern toward the Tapi River, with water flowing towards the western and southern sides of the city. The coastal areas (including Dumas) between the mouth of rivers Tapi and Mindhola are at low elevations. The occurrence of cyclones (recent cyclonic storm Biparjoy) and tidal waves that have inundated areas that were never submerged before indicates the city's vulnerability and future risks. With increasing sea levels and increased frequency of extreme events, the city is also likely to continue experiencing floods in the future. All the infrastructure developed in the region will be highly vulnerable to economic losses from future flooding resulting from sea level rise and increased rainfall.
- iii. Surat district has experienced 18 km of erosion due to anthropogenic and natural processes. The rapid transformation of peri-urban and coastal areas due to physical alteration in the tidal entrance, land reclamation (at Hazira a deep-water Liquefied Natural Gas (LNG) terminal and multi-cargo port), construction of jetties, destruction of mangroves has led to coastal erosion and loss of sub-aerial landmass into the sea. The severity of coastal erosion also impacts the physical and environmental vulnerability of the coastal areas and therefore has severe implications for the city's long-term sustainability.
- iv. The coastal area has several sensitive coastal area ecosystems (mudflats, mangroves, wetlands, etc.), and any intervention in the coastal area has to be sensitive to the preservation and restoration of these ecosystems. Protection measures in place have been in the form of grey infrastructure to cordon off the area without taking into account the interaction of these areas, especially the water bodies and wetlands, with the region's water flow pattern. There is potential to maximise the application of NbS to preserve and enhance the ecosystem's health.
- v. The overall coastal area management plan should address the area's climate vulnerabilities. Presently, the same development control regulations are applied to permit development in the Coastal Regulation Zone (CRZ) II area as for inland areas and does not consider its vulnerability due to its proximity to the coastline.
- vi. The development of the sea face as a recreational area would add to the human pressure on these areas. Access to these areas through vehicular traffic, too, is likely to increase the negative impacts on the ecosystems. The transport plans of the area need to consider the impact of transport infrastructure on the growth in the areas, especially sensitive ecosystems, and in the development of public and Non-Motorised Transport (NMT) infrastructure integrated with the

- sea beach recreational areas. It is also important to consider the accessibility needs of different groups at the intersection of gender, livelihood, disability, etc.
- vii. Participatory planning to ensure gender inclusivity and social integration is an important component of coastal area planning to ensure equitable sharing of benefits/ advantages amongst diverse social groups. This aspect must be given due consideration in the planning process.

For addressing the above-mentioned challenges, the design proposal for Dumas sea face development would be examined, and modifications would be suggested to maximise the application of NbS with no/minimal impact on the design proposal. This should entail the following activities:

- 1. Examine and suggest modifications to the detailed design proposal of Dumas sea face development (Zone 1, 2, 3 & 4). The proposed NbS should include, but not be limited to landscape inputs (indigenous species, watershed management, etc.), alternate low-carbon building material, sustainable solid waste management practices, measures to enhance bio-diversity, reduce the energy consumption on the site, flood risk reduction by use of coastal NbS like protection of mangroves & forests, existing waterbodies, creation of detention pools, infiltration swales, groynes and breakwaters, mudflats, dunes, beach nourishment, coral reefs, etc. Recommend development of NMT infrastructure to facilitate on-site movement.
- Cost-benefit analysis of the proposed NbS: Document the envisaged impact of the proposed NbS
  measures on the project implementation in terms of advantages, limitations, time and cost. This
  should also include mapping the impact of NbS on all stakeholders.
- 3. Design a walk-through NbS trail (demonstrating coastal NbS measures) as part of Zone 1 (Urban Hub Zone) & Zone 3 (Forest & Eco-tourism Area) for educating visitors. Identify the exact location on the site for showcasing the relevant NbS solutions (including live demonstrations). Collate information (for display on signages and information boards) of each NbS measure to be demonstrated on the site. Inventorise the material required and estimate the cost of establishing the walk-through of the NbS trail.
- 4. Collect quantitative data and qualitative anecdotal evidence to envisage the impact, justify the choice of NbS measure, and document the project implementation regarding multi-sectoral impacts and cobenefit of the transformational shifts.
- 5. Any other interventions/measures to enhance the design proposal of Dumas sea face development.

#### B. Output 2

The Guidelines should provide the methodology for formulating a RCZDP (using NbS and low-emission mobility solutions, among others), which should include undertaking the baseline study and aid in formulating context-specific strategies. The Guidelines should support integrated plan development to increase the resilience of the coastlines/ coastal areas through the protection and enhancement of the coastal ecosystems (mangroves, forests, water bodies, etc.) by use of the NbS. They should enable holistic development of the coast and its surrounding areas by reviewing the applicable development control regulations and providing guidance about complementary land uses, building heights, etc.

Preparing Guidelines for city and state entities to prepare RCZDP for coastal areas would entail the following activities :

 Undertake a review of international, national and state-level legislations/ policies for coastal area development. This review should evaluate whether these laws and policies appropriately address the issue of unequal access to resources among various community stakeholders as this exacerbates the impact of climate change, natural disasters, and other related events.

- Undertake case studies of international, national and state-level guidelines and plans for the development of resilient coastal areas. The case studies would particularly focus on the use of the NbS to build the resilience of the coastal areas.
- 3. Conduct a reconnaissance survey of the coasts of Surat (Dumas) and the areas under Puducherry UT Karaikal (Tamil Nadu) and Mahe (Kerala) to understand the current state of the coastal ecosystems. The assessment needs to be broad enough to characterise the ecological condition, existing drivers for ecosystem loss and options for net improvements, making use of both local knowledge and scientific understanding. This assessment should be conducted in two seasons post-monsoon and winter to capture the seasonal variations.
- 4. The Guidelines should recommend conducting a **detailed baseline** to enable the preparation of the RCZDP. The baseline would include but not be limited to the following:
  - a. Mapping of existing mangroves, forest (extant species including invasive species), water bodies, natural drainage channels, groundwater status, floral and faunal diversity, etc.;
  - b. Mapping (using cartographic information classification) the coastal geographies of India with information based on historical and current coastal protection policies, ecologically sensitive areas, terrain topography, river and drainage system, socio-economic and gender disaggregated data of Indigenous People and Local Communities (IPLCs).
  - c. Mapping areas vulnerable to flood, soil erosion, etc. and the dependence of the IPLCs on the natural ecosystems and gauging their challenges in accessing the coastal resources for their livelihood, etc.
  - d. Mapping the impact of other development projects and initiatives in the coast's proximity on the ecosystem's health.
  - e. Mapping the list of tests/ investigations and data that are required for assessing the site conditions and determining the suitability of NbS solutions soil testing, rainfall intensity, topsoil classification and permeability, discharge flow and hydraulic retention time, biodiversity documentation of the coast, etc.
  - f. The area of baseline study should include CRZs as defined by the Coastal Regulation Zone Rules, 1991 or the Coastal Regulation Zone Notification, 2018 (as adopted by the respective State Governments). The baseline would rely on observations made on-site, primary surveys, focus group discussions, data from secondary sources, etc.
- 5. The Guidelines should be applicable to the varied coastal geographies of India. In this context, **list** the NbS applicable to each type of coast to reduce vulnerabilities, protect coastal ecosystems, and enhance biodiversity. The listing would also provide information about each NbS, such as co-benefits (including carbon mitigation potential, disaster risk reduction, etc.), scale of application, lifespan of the NbS measure (durability), investment (capital and recurring costs), implementation time, etc. The Guidelines should recommend gender-sensitive and inclusive planning, implementation, monitoring and evaluation of the NbS to promote social equity.
- The Guidelines should suggest strategies including, but not limited to, the following:
  - a. Strategies **to reduce flood risk by integrating NbS** (detention pools, infiltration swales, green areas, etc.) to protect and augment the natural drainage systems, considering the existing storm drainage systems in the surrounding area (if any).
  - b. Strategies to restore natural carbon sinks include mangroves, sea grasses, etc.
  - c. Strategies to support the setting up of **coordinated and cooperative investment planning mechanisms** to enable NbS measures for RCZDP among various departments to pool investment budgets established and business models for engaging the private sector.

- d. Strategies to support the creation and use of green spaces for recreation, to develop a sense of ownership and to recognise the value of conservation.
- e. Strategies to establish **NMT infrastructure to access the coast** from the nearest public transport nodes and integrate the same with green space to enhance the walking/cycling experience.
- f. Strategies to support the **creation of livelihood opportunities** (green jobs) through skilling and capacity building of IPLCs, including women and other marginalised groups.
- g. Recommend **Cost-Benefit Analysis (CBA)** as a decision support tool to select a feasible NbS intervention. Benefits would include both tangible and intangible outputs of the NbS economic, environmental, spatial and social aspects.
- h. Develop a **geo-referenced database to enable evidence-based planning and monitoring of the coastal areas** and suggest integrating this database with the existing digital infrastructure (if any).
- i. Development of innovative and diversified finance mechanisms / instruments that promote sustainable development of the coastal zone.
- 7. The Guidelines should cover other aspects, such as project governance structure, mobilisation of finance / blended finance (with a focus on leveraging finance from the private sector, alternate value capture mechanisms, etc.), multi-stakeholder partnerships, etc., to enable the implementation of RCZDP.
- 8. The document should also provide guidance about how can the RCZDP be integrated into the city's planning processes as well as the development control regulations.
- 9. Propose a Monitoring and Evaluation (M&E) framework to assess the impact of the RCZDP.
  - a. Recommend indicators to assess the impact of the Plan in terms of reduced carbon emissions, reduced incidences of flooding, biodiversity conservation and enhancement, eco-system services enhancement, adoption of sustainable mobility measures, etc.
  - b. Suggest metrics for each indicator to measure and quantify the effectiveness of various NbS interventions, including scale (hectares of the natural area restored), improvement in biodiversity (species richness, abundance, community composition, ecological connectivity), and sustenance/ enhancement of ecosystem services.
  - c. Digitised data framework to monitor and support resilient coastal development and integrated with Integrated Command and Control Centre (ICCC). The framework includes Indicators for monitoring the plan implementation, digitised maps and a database of climate hazards and vulnerabilities, gender layer and a gender analysis dashboard created to track gender disaggregated benefits and impacts of development planning.
  - d. Develop result frameworks with an enhanced user-friendly interface through Open Governance Data (OGD) for government agencies and citizens.
  - e. Suggest the methodology and frequency of monitoring the proposed indicators and metrics.
- 10. The Guidelines shall be prepared in close coordination with the various stakeholders public agencies (municipal body, urban development authority, forest department, irrigation department, coastal development and management authority, tourism department, disaster management authority, etc.), private sector representatives and IPLCs, and as well as other experts. Focus group discussions/ interviews would be conducted with all stakeholders to
  - understand their perception and aspirations for coastal development social, economic, environmental and spatial goals; and
  - identify major issues confronted in the implementation of coastal development plans in India and probe the ways to address these issues.

An indicative list of stakeholders should be discussed with and approved by NIUA.

- 11. Organise a hybrid technical workshop with international and national experts to receive feedback on the Draft RCZDP Guidelines (before finalisation) and submit a post-workshop report. City stakeholders from Surat and Puducherry (such as Surat Municipal Corporation, Puducherry Planning Authority, Town & Country Planning Dept., etc.) shall be invited by the consultant for this workshop. This workshop will be conducted at Surat, and the UrbanShift Country Project shall bear the Hosting Cost of the Workshop.
- 12. Conforming with the NULP Content Guidelines, the Guidelines for formulating the RCZDP shall be developed as a training module by the Consultant and hosted on the NULP website, with support from NIUA.

#### C. Output 3

Building capacities of Urban Local Bodies, State Urban Development Institute, other relevant agencies and local stakeholders from partner and invitee cities to disseminate the Guidelines for preparing the RCZDP would entail the following:

- Organise and conduct two offline capacity development workshops for the above-stated purpose.
   Each workshop would be of two-day duration and include classroom sessions, hands-on mock
   planning exercises, interactive games, site visits, etc. The workshops would be organised at Surat and
   Puducherry. It should be ensured that the workshops have healthy participation of women and other
   marginalised groups. The UrbanShift Country Project shall bear the Hosting Cost of the Workshop.
- 2. Preparation of technical content for the workshops
- 3. Submit a post-workshop report.

#### II. Deliverables, timelines and payment milestones

S. No.	Deliverable/ Activity	Timeline (in weeks)	Payment Milestones
A. B. Outp	Inception Report, detailing the approach, methodology (conceptual implementation framework), Work Plan and team composition out 1	ED** + 2 weeks	10%
B.1	Interim Design Input Report  Submission corresponding to all deliverables mentioned in Scope of Work - Output 1 for each Zone (1, 2, 3 & 4)  Presentation of Interim Design Input Report/s to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.	2 weeks*	5% of the contract amount on completion of Output 1 for each zone  (Total 20% of the contract amount for all 4 zones)
B.2	Final Design Input Report	4 weeks*	

	Submission corresponding to all deliverables mentioned in Scope of Work - Output 1.  Report/s to be finalised after incorporating the comments/ feedback received on the Interim Design Input Report/s.		
C. Outp	ut 2		
C.1	Interim Baseline Report (winter assessment)	ED** + 11 weeks	5% of the contract amount
	Submission corresponding to deliverables 1 - 4, Scope of Work - Output 2		
	Presentation of Interim Baseline Report (post-monsoon assessment) to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.		
C.2	Draft RCZDP Guidelines	ED**+ 20 weeks	10% of the contract amount
	Submission corresponding to deliverables 5 - 10, Scope of Work of Output 2.		
	Presentation of Draft RCZDP Guidelines to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.		
C.3	Comprehensive Baseline Report (winter and post-monsoon season assessment) Submission corresponding to deliverables 1 - 4, Scope of Work - Output 2	ED** + 31 weeks	5% of the contract amount
	Presentation of Comprehensive Baseline Report (post-monsoon and winter season assessment) to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning		

	Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.		
C.4	Revised Draft RCZDP Guidelines  Submission corresponding to deliverables 5 – 10, Scope of Work - Output 2, based on the second season baseline assessment.  Presentation of Draft RCZDP Guidelines to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.	ED** + 35 weeks	10% of the contract amount
C.5	Technical Workshop (Hybrid)  Activity corresponding to deliverable 11, Scope of Work - Output 2.	ED** + 36 weeks	5% of the contract amount
C.6	i) Final RCZDP Guidelines  Submission corresponding to deliverables 5 - 10 of A. Scope of Work of Output 2.  RCZDP Guidelines to be finalised as per inputs received through Technical Workshop.  Presentation of Final RCZDP Guidelines to SMC, Forest Dept. (Govt. of Gujarat) Town & Country Planning Department (Govt. of Puducherry) and Puducherry Planning Authority, Puducherry Coastal Zone Management Authority (PCZMA), Forest & Wildlife Dept. (Govt. of Puducherry), NIUA and UNEP, etc.  ii) Convert the finalised RCZDP Guidelines into a training module based on the NULP content Guidelines.	ED** + 40 weeks	15% of the contract amount

	Activity corresponding to deliverable 12, Scope of Work - Output 2.		
D. Outp	out 3		
D.1	Capacity Building Workshop (2 no.)  Submission corresponding to all deliverables. Scope of Work of Output 3.  The Workshop are to be planned in consultation with NIUA.  Submission of post-workshop report.	ED** + 58 weeks (18 weeks for planning 2 workshops)	20% (10% of the contract amount on organisation of each workshop)

<sup>\*</sup>The Consultant will be required to provide inputs for Output 1 (separately for each zone) when the design proposal for each zone is being finalised by the design consultants hired by the SMC. The Consultant will be intimated by NIUA at any time within the 3-year tenure of the project (up to September 30, 2026) to provide inputs for the specified zone.

Works pertaining to Outputs 2 & 3 will be exclusive of the inputs required for Output 1.

The time allotted for undertaking activities under Outputs 2 & 3 is 58 weeks from the Effective Date.

Release of payment will be made within thirty (30) days of receiving the invoice for each milestone, subject to the successful completion of all tasks/ submissions and due approval of the same by NIUA and SMC.

The Consultant shall maintain regular communication with NIUA during the assignment tenure.

<sup>\*\*</sup>ED – Effective Date, i.e. the date of signing of the contract by both parties.

#### Section VI - Contract Forms

#### I - FORM OF CONTRACT

This contract (hereinafter called the "Contract") is made the [number] day of the month of [month], [year], between, on the one hand, National Institute of Urban Affairs (NIUA) (hereinafter called the "Client") and, on the other hand, [name of Consultant] (hereinafter called the "Consultant").

#### WHEREAS:

- 1. The Client has requested the Consultant to provide services as defined in the Terms of Reference specified in **Appendix A** of the Contract (hereinafter called the "**Services**");
- 2. The Consultant, having represented to the Client that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in the Contract;

NOW THEREFORE, the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of the Contract:
  - a) The General Conditions of Contract.
  - b) The Special Conditions of Contract.
  - c) Appendices:

For and on behalf of [Name of Client]

- Appendix A: Terms of Reference;
- Appendix B: Consultant's Technical Proposal; and
- Appendix C: Financial Proposal.

In the event of any inconsistency between the documents, the following priority order shall prevail: The Special Conditions of Contract; the General Conditions of Contract, Appendix A; Appendix B and Appendix C. Any reference to the Contract shall include, where the context permits, a reference to its Appendices.

- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - The Consultant shall carry out the Services in accordance with the provisions of the Contract;
     and
  - b) The Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused the Contract to be signed in their respective names as of the day and year first above written:

[Authorised Representative of the Client – name, title and signature]

For and on behalf of [Name of Consultant or Name of a Joint Venture]

[Authorised Representative of the Consultant – name and signature]

#### II – GENERAL CONDITIONS OF CONTRACT

#### A. General Provisions

#### 1 Definitions

- 1.1 Unless the context otherwise requires, the following terms whenever used in this contract have the following meanings:
  - a) "Applicable law" means the laws and any other instruments having the force of law in India, as they may be issued and in force from time to time.
  - b) "Bidder/ Consultant" means a legally-established professional consulting firm or entity selected by the Client to provide the Services under the signed Contract.
  - c) "Client" means the implementing agency that signs the Contract for the Services with the selected Consultant.
  - d) "NIUA" means National Institute of Urban Affairs (NIUA).
  - e) "Contract" means the legally binding written agreement signed between the Client and the Consultant and which includes all the attached documents listed in its paragraph 1 of the Form of Contract (the General Conditions (GCC), the Special Conditions (SCC) and the Appendices).
  - f) "Consortium" means an association of two or more companies or organisations (or any combination of these entities) with the objective of participating in a common activity or pooling their resources for achieving a common goal.
  - g) "Day" means a calendar day unless indicated otherwise.
  - h) "Effective Date" means the date on which the Contract comes into force and effect pursuant to Clause GCC 11.
  - i) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Subconsultant or Joint-Venture (JV)/Consortium member(s) assigned by the Consultant to perform the Services or any part thereof under the Contract.
  - j) "Foreign Currency" means any currency other than the currency of India.
  - k) "GCC" means these General Conditions of Contract.
  - "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one entity where one member has the authority to conduct all businesses for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
  - m) "**Key Expert(s)**" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose

			Commissed Vitas (CV) was taken into account in the technical
			Curricula Vitae (CV) was taken into account in the technical evaluation of the Consultant's Proposal.
		n)	"Local Currency" means INR.
		0)	"Non-Key Expert(s)" means an individual professional provided by the Consultant or its Subconsultant to perform the Services or any part thereof under the Contract.
		p)	"Party" means the Client or the Consultant, as the case may be, and "Parties" means both of them.
		q)	"SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented but not over-written.
		r)	"Services" means the work to be performed by the Consultant pursuant to the Contract, as described in <b>Appendices A and B</b> of the Contract.
		s)	"Subconsultants" means an entity to whom/which the Consultant subcontracts any part of the Services while remaining solely liable for the execution of the Contract.
2	Relationship between the Parties	2.1	Nothing contained herein shall be construed as establishing a relationship of master and servant or of principal and agent as between the Client and the Consultant. The Consultant, subject to the Contract, has the complete charge of the Experts and Subconsultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.
3	Law governing Contract	3.1	The Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable law.
4	Language	4.1	The Contract has been executed in the language specified in the SCC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of the Contract.
5	Heading	5.1	The headings shall not limit, alter or affect the meaning of the Contract.
6	Communications	6.1	Any communication required or permitted to be given or made pursuant to the Contract shall be made in writing in the language specified in Clause GCC 4. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorised representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the <b>SCC</b> .
		6.2	A Party may change its address for notice hereunder by giving the other Party any communication of such change to the address specified in the <b>SCC</b> .
7	Location	7.1	The Services shall be performed at such locations as are specified in <b>Appendix A</b> hereto and, where the location of a particular task is not so specified, at such locations, whether in the Client's country or elsewhere, as the Client may approve.

8	Authority of member in charge	8.1	In case the Consultant is a Joint Venture/Consortium, the members hereby authorise the lead member specified in the SCC to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under the Contract, including without limitation the receiving of instructions and payments from the Client.
9	Authorised representatives	9.1	Any action required or permitted to be taken, and any document required or permitted to be executed under the Contract by the Client or the Consultant may be taken or executed by the officials specified in the <b>SCC</b> .
10	Corrupt and Fraudulent Practices	10.1	NIUA requires compliance with its policy in regard to corrupt and fraudulent practices.
	B. Commen	cement,	Completion, Modification and Termination of Contract
11	Effectiveness of Contract	11.1	The Contract shall come into force and effect on the date (the "Effective Date") of the Client's notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SCC have been met.
12	Termination of Contract for failure to become effective	12.1	If the Contract has not become effective within such time period after the date of Contract signature as specified in the SCC, either Party may, by not less than twenty-two (22) days written notice to the other Party, declare the Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.
13	Commencement of Services	13.1	The Consultant shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.
14	Expiration of Contract	14.1	Unless terminated earlier pursuant to Clause GCC 19 hereof, the Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.
15	Entire agreement	15.1	The Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.
16	Modifications or variations	16.1	Any modification or variation of the terms and conditions of the Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any Proposals for modification or variation made by the other Party.
		16.2	In case of substantial modifications or variations, the prior written consent of NIUA is required.
17	Force Majeure	17.1	<u>Definition</u> :

- 17.1.1 For the purposes of the Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible under the circumstances, and subject to those requirements. It includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, confiscation or any other action by government agencies.
- 17.1.2 Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such Party's Experts, Subconsultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both take into account at the time of the conclusion of the Contract, and avoid or overcome in the carrying out of its obligations hereunder.
- 17.1.3 Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.

#### 17.2 Non-breach of Contract:

The failure of a Party to fulfil any of its obligations hereunder shall not be considered to be a breach of, or default under, the Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of the Contract.

#### 17.3 Measures to be taken:

- 17.3.1 A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimise the consequences of any event of Force Majeure.
- 17.3.2 A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) calendar days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 17.3.3 Any period within which a Party shall, pursuant to the Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

		17.3.4 During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:
		<ul> <li>a) Cease its activities and demobilise, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Client, the costs related to the reactivation of the Services; or</li> </ul>
		b) Continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of the Contract and be reimbursed for additional costs reasonably and necessarily incurred.
		17.3.5 In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clauses GCC 48 and 49.
18	Suspension	18.1 The Client may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under the Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.
19	Termination	The Contract may be terminated by either Party as per provisions set up below:
		19.1 By the Client:
		19.1.1 The Client may terminate the Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause. In such an occurrence the Client shall give at least thirty (30) days' written notice of termination to the Consultant in case of the events referred to in (a) through (d); at least sixty (60) days' written notice in case of the event referred to in (e); and at least five (5) days' written notice in case of the event referred to in (f):
		<ul> <li>a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GCC 18;</li> </ul>
		b) If the Consultant becomes (or, if the Consultant consists of a Joint Venture, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;

- c) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Sub-Clause GCC 49.1;
- d) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days;
- e) If the Client, in its sole discretion and for any reason whatsoever, decides to terminate the Contract;
- f) If the Consultant fails to confirm availability of Key Experts.
- 19.1.2 Furthermore, if the Client determines that the Consultant has engaged in corrupt or fraudulent practices, in competing for or in executing the Contract, then the Client is entitled, after giving fourteen (14) days written notice to the Consultant, to terminate the Consultant's employment under the Contract.

#### 19.2 By the Consultant:

- 19.2.1 The Consultant may terminate the Contract, by not less than thirty (30) days' written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Sub-Clause:
  - a) If the Client fails to pay any money due to the Consultant pursuant to the Contract and not subject to dispute pursuant to Sub-Clause GCC 49.1 within fortyfive (45) days after receiving written notice from the Consultant that such payment is overdue;
  - b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days;
  - c) If the Client fails to comply with any final decision reached as a result of arbitration pursuant to Clause GCC 49.1;
  - d) If the Client is in material breach of its obligations pursuant to the Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant's notice specifying such breach.

#### 19.3 Cessation of rights and obligations:

Upon termination of the Contract pursuant to Clauses GCC 12 or GCC 19 hereof, or upon expiration of the Contract pursuant to Clause GCC 14, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in Clause GCC 22, (iii) the Consultant's

obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GCC 25, and (iv) any right which a Party may have under the Applicable law.

#### 19.4 Cessation of Services:

Upon termination of the Contract by notice of either Party to the other pursuant to Sub-Clauses GCC 19.1 or GCC 19.2, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to the documents prepared by the Consultant and equipment and materials furnished by the Client, the Consultant shall proceed as provided, respectively, by Clauses GCC 27 or GCC 28.

#### 19.5 Payment upon termination:

- 19.5.1 Upon termination of the Contract, the Client shall make the following payments to the Consultant:
  - a) Remuneration for Services satisfactorily performed prior to the effective date of termination, other expenses incurred and, for unit prices (time-based), reimbursable expenditures for expenditures actually incurred prior to the effective date of termination; and pursuant to Clause 42;
  - b) In the case of termination pursuant to paragraphs (d) and (e) of Sub-Clause GCC 19.1.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of the Contract, including the cost of the return travel of the Experts.

### C. Obligations of the Consultant

#### 20 General

#### 20.1 Standard of performance:

- 20.1.1 The Consultant shall perform the Services and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to the Contract or to the Services, as a faithful adviser to the Client, and shall at all times support and safeguard the Client's legitimate interests in any dealings with third parties.
- 20.1.2 The Consultant shall employ and provide such qualified and experienced Experts and Subconsultants as are required to carry out the Services.
- 20.1.3 The Consultant may subcontract part of the Services to an extent and with such Key Experts and Subconsultants as

may be approved in advance by the Client. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services. The Consultant shall not subcontract the whole of the Services.

#### 20.2 Law applicable to Services:

- 20.2.1 The Consultant shall perform the Services in accordance with the Contract and the Applicable law and shall take all practicable steps to ensure that any of its Experts and Subconsultants, comply with the Applicable law.
- 20.2.2 Throughout the execution of the Contract, the Consultant shall comply with the import of goods and services prohibitions in India.
- 20.2.3 The Client shall notify the Consultant in writing of relevant local customs, and the Consultant shall, after such notification, respect such customs.

#### 21 Conflict of interests

- 21.1 The Consultant shall hold the Client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.
- 21.2 Consultant not to benefit from commissions, discounts, etc.:
  - 21.2.1 The payment of the Consultant pursuant to GCC F (Clauses GCC 41 through 46) shall constitute the Consultant's only payment in connection with the Contract and, subject to Sub-Clause GCC 21.3, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to the Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Subconsultants, as well as Experts and agents of either of them, similarly shall not receive any such additional payment.
  - 21.2.2 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Client on the procurement of goods, works, plants, consulting services or non-consulting services, the Consultant shall comply with the Client's applicable regulations, and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the Client.

#### 21.3 Consultant and affiliates not to engage in certain activities:

Unless otherwise indicated in the **SCC**, a firm that has been engaged by the Client to provide goods, works, or nonconsulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services.

		21.4	Prohibition of conflicting activities:
			The Consultant shall not engage, and shall cause its Experts as well as its Subconsultants not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under the Contract.
		21.5	Strict duty to disclose conflicting activities:
			The Consultant has an obligation and shall ensure that its Experts and Subconsultants shall have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose such situations may lead to the termination of its Contract.
22	Confidentiality	22.1	Except with the prior written approval of the Client, the Consultant and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Experts make public the recommendations formulated in the course of, or as a result of, the Services.
23	Liability of the Consultant	23.1	Subject to additional provisions, if any, set forth in the <b>SCC</b> , the Consultant's liability under the Contract shall be as determined under the Applicable law.
24	Insurance to be taken out by the Consultant	24.1	The Consultant (i) shall take out and maintain, and shall cause any Subconsultants to take out and maintain, at its (or the Subconsultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause GCC 13.
25	Accounting, inspection and auditing	25.1	The Consultant shall keep, and shall make all reasonable efforts to cause its Subconsultants to keep, accurate and systematic accounts and records in respect of the Services in such form and detail as will clearly identify relevant time changes and costs.
26	Reporting obligations	26.1	The Consultant shall submit to the Client the reports and documents specified in <b>Appendix A</b> , in the form, in the numbers and within the time periods set forth in the said Appendix.
27	Proprietary rights of the Client in reports and records	27.1	Unless otherwise indicated in the SCC, all reports and relevant data and information such as maps, diagrams, plans, databases, other documents and software, supporting records or material compiled or prepared by the Consultant for the Client in the course of the Services shall be confidential and become and remain the absolute property of the Client. The Consultant shall, not later than upon termination or expiration of the Contract, deliver all such documents to the Client, together with a detailed inventory thereof. The Consultant may retain a copy of such

documents, data and/or software but shall not use the same for purposes unrelated to the Contract without prior written approval of the Client. 27.2 If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other documents and software, the Consultant shall obtain the Client's prior written approval to such agreements, and the Client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC. **Equipment, vehicles** Equipment, vehicles and materials made available to the 28.1 and materials Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of the Contract, the Consultant shall make available to the Client an inventory of such equipment, vehicles and materials and shall hand over to the client or dispose of such equipment, vehicles and materials in accordance with the Client's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value. 28.2 Any equipment or materials brought by the Consultant or its Experts into the Client's country for the use either for the project or personal use shall remain the property of the Consultant or the Experts concerned, as applicable. D. Consultant's Experts and Subconsultants **Description of Key** 29.1 The title, agreed job description, minimum qualification and **Experts** time-input estimates to carry out the Services of each of the Consultant's Key Experts are described in Appendix B. 29.2 In case of unit prices (time-based) and if required to comply with the provisions of Sub-clause GCC 20.1, adjustments with respect to the estimated time-input of Key Experts set forth in **Appendix B** may be made by the Consultant by a written notice to the Client, provided (i) that such adjustments shall not alter the original time-input estimates for any individual by more than 10% or one week, whichever is larger; and (ii) that the aggregate of such adjustments shall not cause payments under the Contract to exceed the ceilings set forth in Sub-Clause GCC 41.1. 29.3 In case of unit prices (time-based) and if additional work is required beyond the scope of the Services specified in **Appendix A**, the estimated time-input for the Key Experts may be increased by written agreement between the Client and the Consultant. In case where payments under the Contract exceed

			the ceilings set forth in Sub-Clause GCC 41.1, the Parties shall sign a Contract amendment.
30	Replacement of Key Experts	30.1	Except as the Client may otherwise agree in writing, no changes shall be made in the Key Experts.
		30.2	Notwithstanding the above, the substitution of Key Experts during Contract execution may be considered only based on the Consultant's written request and due to circumstances outside the reasonable control of the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience, and at the same rate of remuneration.
31	Approval of additional Key Experts	31.1	If during execution of the Contract, additional Key Experts are required to carry out the Services, the Consultant shall submit to the Client a copy of their Curricula Vitae (CVs) for review and approval. If the Client does not object in writing (stating the reasons for the objection) within twenty-two (22) days from the date of receipt of such CVs, the additional Key Experts shall be deemed approved by the Client.
		31.2	In case of unit price (time-based) Contract, the rate of remuneration payable to such new additional Key Experts shall be based on the rates for other Key Experts position which require similar qualifications and experience.
32	Removal of Experts or Subconsultants	32.1	If the Client finds that any of the Experts or Subconsultant has committed serious misconduct or has been charged with having committed a criminal action, or if the Client determines that one of the Consultant's Experts or Subconsultants have engaged in corrupt or fraudulent practice while performing the Services, the Consultant shall, at the Client's written request, provide a replacement.
		32.2	In the event that any of the Key Experts, Non-Key Experts or Subconsultants is found by the Client to be incompetent or incapable in discharging assigned duties, the Client, specifying the grounds therefore, may request the Consultant to provide a replacement.
		32.3	Any replacement of the removed Experts or Subconsultants shall possess better qualifications and experience and shall be acceptable to the Client.

	Dealers 4	224 1
33	Replacement / removal of Experts - Impact on payments	33.1 In case of unit price (time-based) Contract, except as the Client may otherwise agree, (i) the Consultant shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and (ii) the remuneration to be paid for any of the Experts provided as a replacement shall not exceed the remuneration which would have been payable to the Experts replaced or removed.
		33.2 In case of lump-sum Contract, the Consultant shall bear all costs arising out or incidental to any removal and/or replacement of such Experts.
34	Working hours, overtime, leave, etc. (time-based Contract only)	34.1 Working hours and holidays for Experts are set forth in Appendix A. To account for travel time to/from the Client's country, Experts carrying out Services inside the Client's country shall be deemed to have commenced or finished work in respect of the Services such number of days specified in Appendix A before their arrival in, or after their departure from, the Client's country.
		34.2 The Experts shall neither be entitled to be paid for overtime nor to take paid sick leave or vacation leave except as specified in <b>Appendix A</b> , and the Consultant's remuneration shall be deemed to cover these items.
		34.3 Any taking of leave by the Experts shall be subject to the prior approval of the Consultant who shall ensure that absence for leave purposes will not delay the progress and or impact an adequate supervision of the Services.
		E. Obligations of the Client
35	Assistance and exemption	35.1 Unless otherwise specified in the <b>SCC</b> , the Client shall as far as reasonably possible use its best efforts to:
		<ul> <li>a) Assist the Consultant with obtaining work permits and such other documents as shall be necessary to enable the Consultant to perform the Services;</li> </ul>
		b) Assist the Consultant with promptly obtaining, for the Experts and, if appropriate, their eligible dependents, all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in the Client's country while carrying out the Services under the Contract;
		<ul> <li>Facilitate prompt clearance through customs of any property required for the Services and of the personal effects of the Experts and their eligible dependents;</li> </ul>
		<li>d) Issue to officials, agents and representatives of the government all such instructions and information as may be necessary or appropriate for the prompt and effective implementation of the Services;</li>
		<ul> <li>e) Assist the Consultant and the Experts and any Subconsultants employed by the Consultant for the Services with obtaining exemption from any requirement to register or obtain any</li> </ul>

		permit to practice their profession or to establish themselves either individually or as a legal entity in the Client's country according to the Applicable Law in the Client's country;
		f) Assist the Consultant, any Subconsultants and the Experts of either of them with obtaining the privilege, pursuant to the Applicable law in the Client's country, of bringing into the Client's country reasonable amounts of Foreign Currency for the purposes of the Services or for the personal use of the Experts and of withdrawing any such amounts as may be earned therein by the Experts in the execution of the Services;
		g) Provide to the Consultant any such other assistance as may be specified in the <b>SCC</b> .
36	Access to project site	36.1 The Client warrants that the Consultant shall have, free of charge, unimpeded access to the project site in respect of which access is required for the performance of the Services. The Client will be responsible for any damage to the project site or any property thereon resulting from such access and will indemnify the Consultant and each of the Experts in respect of liability for any such damage, unless such damage is caused by the wilful default or negligence of the Consultant or any Subconsultants or the Experts.
37	Change in the Applicable Law related to taxes and duties	37.1 If, after the date of the Contract, there is any change in the Applicable Law in the Client's country with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and other expenses otherwise payable to the Consultant under the Contract shall be increased or decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the ceiling amounts specified in Sub-Clause GCC 41.1.
38	Services, facilities and property of the Client	38.1 The Client shall make available to the Consultant and the Experts, for the purposes of the Services and free of any charge, the services, facilities and property described in the Terms of Reference (Appendix A) at the times and in the manner specified in the above-mentioned Appendix A.
		38.2 In case that such services, facilities and property shall not be made available to the Consultant as and when specified in <b>Appendix A</b> , the Parties shall agree on (i) any time extension that it may be appropriate to grant to the Consultant for the performance of the Services, (ii) the manner in which the Consultant shall procure any such services, facilities and property from other sources, and (iii) the additional payments, if any, to be made to the Consultant as a result thereof pursuant to Clause GCC 41.
39	Counterpart	39.1 The Client shall make available to the Consultant free of charge
	personnel	such professional and support counterpart personnel, to be
Щ		

			nominated by the Client with the Consultant's advice, if specified in <b>Appendix A</b> .
		39.2	If counterpart personnel are not provided by the Client to the Consultant as and when specified in <b>Appendix A</b> , the Client and the Consultant shall agree on (i) how the affected part of the Services shall be carried out, and (ii) the additional payments, if any, to be made by the Client to the Consultant as a result thereof pursuant to Clause GCC 41.
		39.3	Professional and support counterpart personnel, excluding Client's liaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the Client shall not unreasonably refuse to act upon such request.
40	Payment obligation	40.1	In consideration of the Services performed by the Consultant under the Contract, the Client shall make such payments to the Consultant and in such manner as provided by GCC F below.
		F.	Payment to the Consultant
41	Ceiling amount (time-based) or Contract price (lump-sum)	41.1	In case of unit price (time-based) Contract, an estimate of the cost of the Services is set forth in <b>Appendix C</b> (Contract Price(s)). Payments under the Contract shall not exceed the ceilings amount specified in the <b>SCC</b> . For any payments in excess of the ceilings, an amendment to the Contract shall be signed by the Parties referring to the provision of the Contract that evokes such amendment.
		41.2	In case of a lump-sum Contract, the Contract price is fixed and is set forth in the <b>SCC</b> . The Contract price breakdown is provided in <b>Appendix C</b> . Any change to the Contract price can be made only if the Parties have agreed to the revised scope of Services pursuant to Clause GCC 16 and have amended in writing the Terms of Reference in <b>Appendix A</b> .
42	Remuneration and reimbursable expenses (unit price, time-based only)	42.1	The Client shall pay to the Consultant (i) remuneration that shall be determined on the basis of the time actually spent by each Expert in the performance of the Services after the commencement date of the Services or after any other date as the Parties shall agree in writing; and (ii) other expenses including reimbursable expenses that are actually and reasonably incurred by the Consultant in the performance of the Services.
		42.2	All payments shall be at the rates set forth in <b>Appendix C</b> .
		42.3	Unless the <b>SCC</b> provides for the price adjustment of the remuneration rates, said remuneration shall be fixed for the duration of the Contract.
		42.4	The remuneration rates shall cover: (i) such salaries and allowances as the Consultant shall have agreed to pay to the

		Experts as well as factors for social charges and overheads (bonuses or other means of profit-sharing shall not be allowed as an element of overheads), (ii) the cost of backstopping by home office staff not included in the Experts' list in <b>Appendix B</b> , (iii) the Consultant's profit, and (iv) any other cost unless otherwise specified in the <b>SCC</b> .
43	Taxes and duties	43.1 The Consultant, Subconsultants and Experts are responsible for meeting any and all tax liabilities arising out of the Contract unless it is stated otherwise in the SCC.
		43.2 As an exception to the above and as stated in the <b>SCC</b> , all local identifiable indirect taxes (itemised and finalised at Contract negotiations) are reimbursed to the Consultant or are paid by the Client on behalf of the Consultant.
44	Currency of payment	44.1 Any payment under the Contract shall be made in the currency(ies) of the Contract.
45	Mode of billing and payment	45.1 Billings and payments in respect of the Services shall be made as follows:
		a) <u>Advance payment</u> : Within the number of days as specified in the <b>SCC</b> after the Effective Date, the Client shall pay to the Consultant an advance payment as specified in the <b>SCC</b> . Unless otherwise indicated in the <b>SCC</b> , an advance payment shall be made against the submission of a bank guarantee acceptable to the Client in an amount (or amounts) and in a currency (or currencies) specified in the <b>SCC</b> . Such guarantee is to remain effective until the advance payment has been fully set off, or in any other form that the Client shall have approved in writing. The advance payments will be set off by the Client in instalments as specified in the <b>SCC</b> until the said advance payments have been fully set off.
		b) The itemised invoices (unit price-time-based): As soon as practicable and not later than fifteen (15) days after the end of each calendar month during the period of the Services, or after the end of each time interval otherwise indicated in the SCC, the Consultant shall submit to the Client, in duplicate, itemised invoices, accompanied by the receipts or other appropriate supporting documents, of the amounts payable pursuant to Clauses GCC 44 and GCC 45 for such interval, or for any other period indicated in the SCC. Separate invoices shall be submitted for expenses incurred in Foreign Currency and in Local Currency. Each invoice shall show remuneration and other expenses (including reimbursable expenses) separately. The Client shall pay the Consultant's invoices within sixty (60) days from the receipt by the Client of such itemised invoices and of the supporting documents. Only the portion of an invoice that is not satisfactorily supported may be withheld from payment. Should any discrepancy be found to exist between actual payment and costs authorised, the Client may add or subtract the difference from any subsequent payments.

- c) The lump-sum Instalment payments: The Client shall pay the Consultant within thirty (30) days after the receipt by the Client of the deliverable(s) and the cover invoice for the related lump-sum instalment payment. The payment can be withheld if the Client does not approve the submitted deliverable(s) as satisfactory in which case the Client shall provide comments to the Consultant within the same thirty (30) days period. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.
- d) The final payment: The final payment under this Clause shall be made only after the final report and a final invoice, identified as such, shall have been submitted by the Consultant and approved as satisfactory by the Client. The Services shall be deemed completed and finally accepted by the Client and the final report and final invoice shall be deemed approved by the Client as satisfactory ninety (90) calendar days after receipt of the final report and final invoice by the Client unless the Client, within such ninety (90) calendar day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report or final invoice. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated. Any amount that the Client has paid or has caused to be paid in accordance with this Clause in excess of the amounts payable in accordance with the provisions of the Contract shall be reimbursed by the Consultant to the Client within thirty (30) days after receipt by the Consultant of notice thereof. Such claim for reimbursement shall be made by the Client within twelve (12) calendar months after receipt by the Client of the final report and the final invoice that the Client has approved in accordance with the above.
- e) All payments under the Contract shall be made to the accounts of the Consultant specified in the **SCC**.
- f) With the exception of the final payment under (d) above, payments neither constitute acceptance of the Services nor relieve the Consultant of any obligations hereunder.

# 46 Interest on delayed payments and damages

- 46.1 <u>Interest on delayed payments</u>: If the Client had delayed payments beyond fifteen (15) days after the due date stated in Sub-Clause GCC 45.1 (b) or (c), interest shall be paid to the Consultant on any amount due by, not paid on, such due date for each day of delay at the annual rate stated in the **SCC**.
- 46.2 <u>Damages</u>: If the Consultant fails to comply with the Contract requirements, the Client shall be entitled to apply damages as stated in the **SCC**. The total amount of the damages shall not exceed 10% of the Contract amount

#### G. Fairness and Good Faith

47	Good faith	47.1	The Parties undertake to act in good faith with respect to each other's rights under the Contract and to adopt all reasonable measures to ensure the realisation of the objectives of the Contract.
			H. Settlement of Disputes
48	Amicable Settlement	48.1	The Parties shall seek to resolve any dispute amicably by mutual consultation.
		48.2	If either Party objects to any action or inaction of the other Party, the objecting Party may file a written Notice of Dispute to the other Party providing in detail the basis of the dispute. The Party receiving the Notice of Dispute will consider it and respond in writing within fourteen (14) days from receipt. If that Party fails to respond within fourteen (14) days, or the dispute cannot be amicably settled within fourteen (14) days from the response of that Party, Sub-Clause GCC 49.1 shall apply.
49	Dispute resolution	49.1	Any dispute between the Parties arising under or related to the Contract that cannot be settled amicably may be referred to by either Party to the adjudication/arbitration in accordance with the provisions specified in the <b>SCC</b> .

#### III - SPECIAL CONDITIONS OF CONTRACT

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract			
1.1(a) and 3.1: Applicable law	The Contract shall be construed in accordance with the law of India.			
4.1:	The language is English.			
Language 6.1 and 6.2:	The addresses are:			
Communications	The addresses are.			
Communications	Client: National Institute of Urban Affairs (NIUA),			
	1st Floor, Core 4B, India Habitat Centre Lodhi Road, New Delhi- 110 003			
	Attention: Dr Debolina Kundu, Director			
	Email (where permitted):			
	Consultant:			
	Attention:			
	Email (where permitted):			
8.1:	Not Applicable			
Authority of				
member in charge	The Authorized December time and			
9.1: Authorised	The Authorised Representatives are:  For the Client: [name, title]			
representatives	For the Consultant: [name, title]			
11.1:	The Contract shall come into force at the date of Contract signature. There is			
Effectiveness of	no effectiveness condition.			
Contract				
13.1:	The Services shall start on the date of signing of contract by both parties.			
Commencement of Services				
14.1:	For Output 1, the Consultant will be intimated by NIUA at any time within			
Expiration of Contract	the 3-year tenure of the project (up to September 30, 2026) to provide inputs for the specified zone. The contract will therefore remain valid up to September 30, 2026.			
	The time allotted for undertaking activities under Outputs 2 & 3 is 58 weeks from the Effective Date.			
20.2:	The Consultant commits to meet the law of India.			
Law applicable to Services				
24.1:	The insurance coverage against the risks shall be as follows:			
Insurance to be	a) Professional liability insurance;			
taken out by the Consultant	b) Third Party liability insurance;			
	c) Client's liability and workers' compensation insurance for the Consultant's Experts and Subconsultants in accordance with the relevant provisions of the Applicable law in the Client's country, as well as, with respect to such Experts, any such life, health, accident, travel or other insurance as may be appropriate.			

Number of GC	Amendments of, and Supplements to, Clauses in the General Conditions of
Clause	Contract
27.2	The Consultant shall not use deliverables of this contract for purposes unrelated
	to the Contract without the prior written approval of the Client.
29.2 & 29.3	Not Applicable
31.2	Not Applicable
34	Not Applicable
41:	The Contract is Lump-sum.
Ceiling amount	The Contract price Lump-sum is:
(time-based) or	
Contract price	
(lump-sum)	
42:	Not Applicable
Remuneration and	
reimbursable	
expenses (unit	
price, time-based	
only)	
43.1 and 43.2:	The contract value shall be inclusive of all applicable taxes.
Taxes and duties	
44	Currency of Payment: INR
45.1(a):	Release of payment will be made within thirty (30) days of receiving the invoice
Mode of billing	for each deliverable, subject to successful completion of all tasks/ submissions
and payment -	and due approval of the same by NIUA and SMC.
Advance payment	and due approval of the same by MOA and SIMC.
	No advance payment shall be made.
45.1(c):	Payment of instalments shall be linked to the deliverables specified in the
Lump-sum	Terms of Reference in <b>Appendix A</b> .
Instalment	Terms of hejerence in Appendix A.
payments	
45.1(e):	The account details of the Consultant are:
1512(6).	
46.1:	Not Applicable.
Interest on	
delayed payments	
46.2:	The liquidated damages for the whole of the Works are 0.1 % (zero-point one
Damages	percent) of the final Contract Price per day for delay in meeting the deliverables
	as per ToR. The maximum amount of liquidated damages for the whole of the
	Works is 10% of the final Contract Price.
49:	Disputes shall be settled by arbitration in accordance with the following
Dispute resolution	provisions:
	1. Selection of the Arbitrator: Each dispute submitted by a Party to arbitration
	shall be heard by a sole arbitrator, in accordance with the following
	provisions:
	The Parties may agree to appoint a sole arbitrator or, failing agreement on
	the identity of such sole arbitrator within thirty (30) days after receipt by the
	other Party of the Proposal of a name for such an appointment by the Party
	who initiated the proceedings, either Party may apply to the Indian Council
	for Arbitration (ICA) for a list of not fewer than five (5) nominees and, on
	receipt of such list, the Parties shall alternately strike names therefrom, and

Number of GC	Amendments of, and Supplements to, Clauses in the General Conditions of
Clause	Contract
	the last remaining nominee on the list shall be the sole arbitrator for the
	matter in dispute.
	Rules of Procedure: Except as otherwise stated herein, arbitration
	proceedings shall be conducted in accordance with the Arbitration and
	Conciliation Act, 1996 (Indian Arbitration Act) which is based on the
	UNCITRAL Model Law on International Commercial Arbitration, 1985 and the
	UNCITRAL Arbitration Rules, 1976.
	2. Miscellaneous: In any arbitration proceeding hereunder:
	a) Proceedings shall, unless otherwise agreed by the Parties, be held at New
	Delhi in INDIA;
	b) The ENGLISH language shall be the official language for all purposes; and
	c) The decision of the sole arbitrator shall be final and binding and shall be
	enforceable in any court of competent jurisdiction, and the Parties hereby
	waive any objections to or claims of immunity in respect of such
	enforcement.

#### **APPENDICES**

**APPENDIX A – Terms of Reference** 

APPENDIX B – Consultant's Technical Proposal (Form TECH 1-11)

**APPENDIX C – Financial Proposal (Form FIN–1)**